

Interim report

Q3 2026

postnord



Improved earnings amid the continuing transition in Denmark

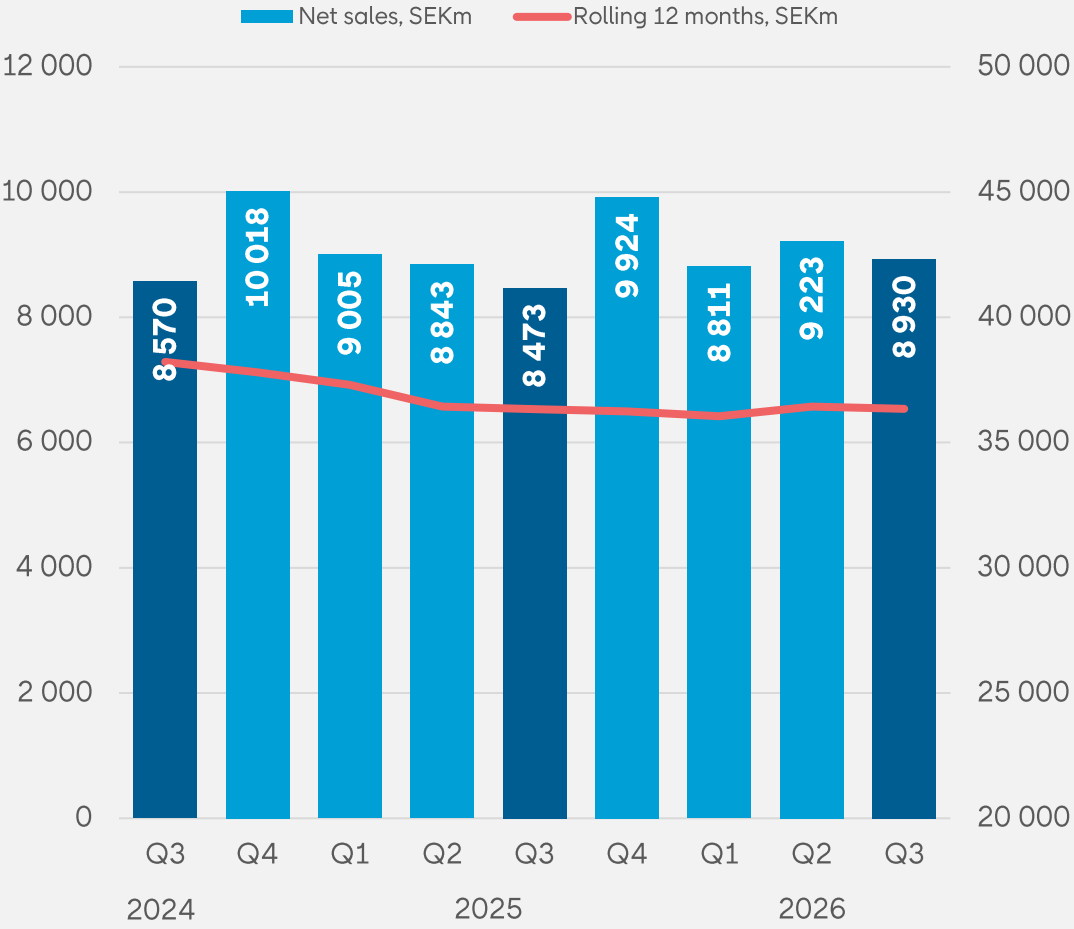
General comments

- EBIT improved driven by strong performance in PostNord Sweden and positive contributions from several other segments within the group
- The transition in Denmark continued to negatively impact EBIT. Operating model being adjusted at a rapid pace to create a focused and competitive parcel business.
- Net sales increased, driven by growth in the parcel and logistics businesses
- Continuing to adapt the Swedish mail business

Third quarter 2026

- Net sales totaled SEK 8,930 (8,473) million
- Parcel volumes increased by 6 (18) percent
- Mail volumes decreased by -16 (-12) percent
- Operating income (EBIT) totaled SEK 237 (106) million
- Adjusted operating income (adjusted EBIT) totaled SEK 330 (166) million

Net sales





Net sales

8,930 SEKm

(8,473)



Parcel volumes business-to-business

3 %

(4)



Parcel volumes business-to-consumer

7 %

(22)

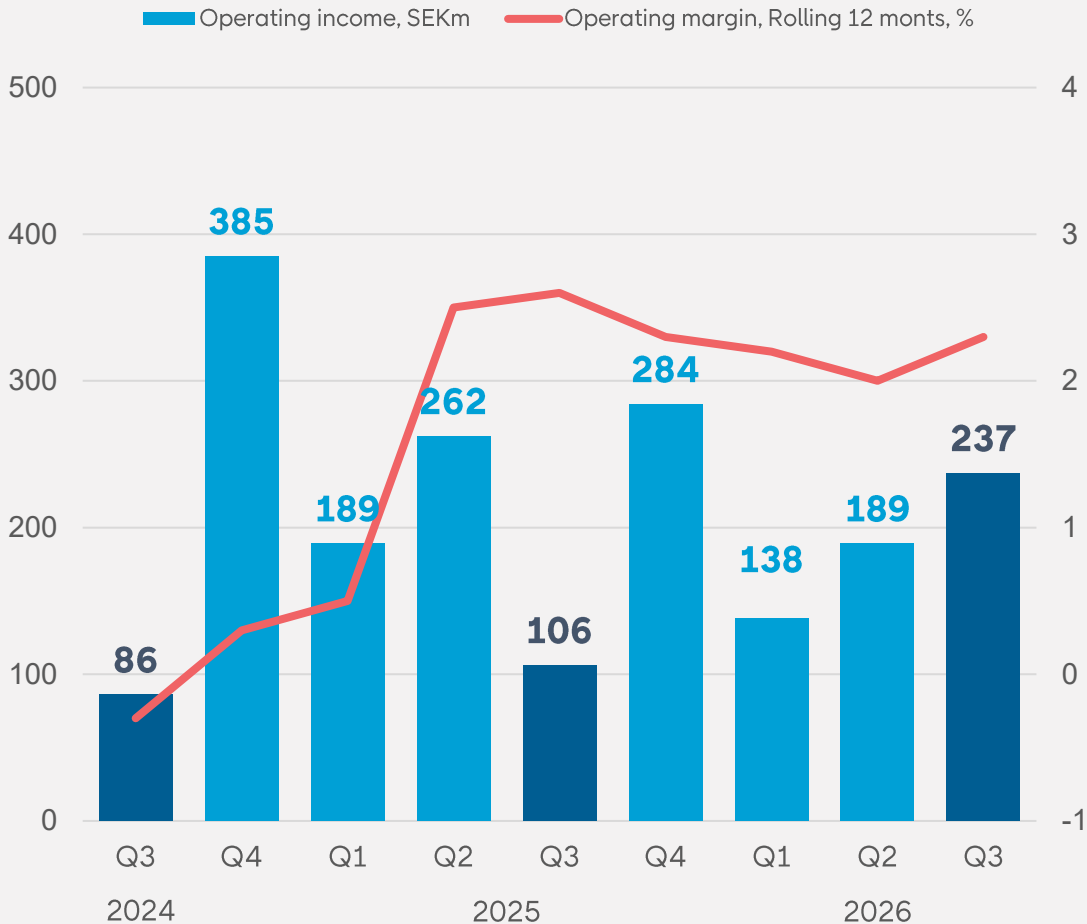


Mail volumes

-16 %

(-12)

Operating income



	Operating income 237 SEKm (106)
	Operating margin 2.7 % (1.3)
	Adjusted operating income 330 SEKm (166)
	Adjusted operating margin 3.7 % (2.0)

Sustainability

Fossil-free energy

61%

Share of fossil-free energy in relation to total energy

Gender balance

38%

Level 1–3: 39% women/61% men

29%

Level 4–6: 29% women/71% men

Percentage of PostNord managers who are of the underrepresented gender

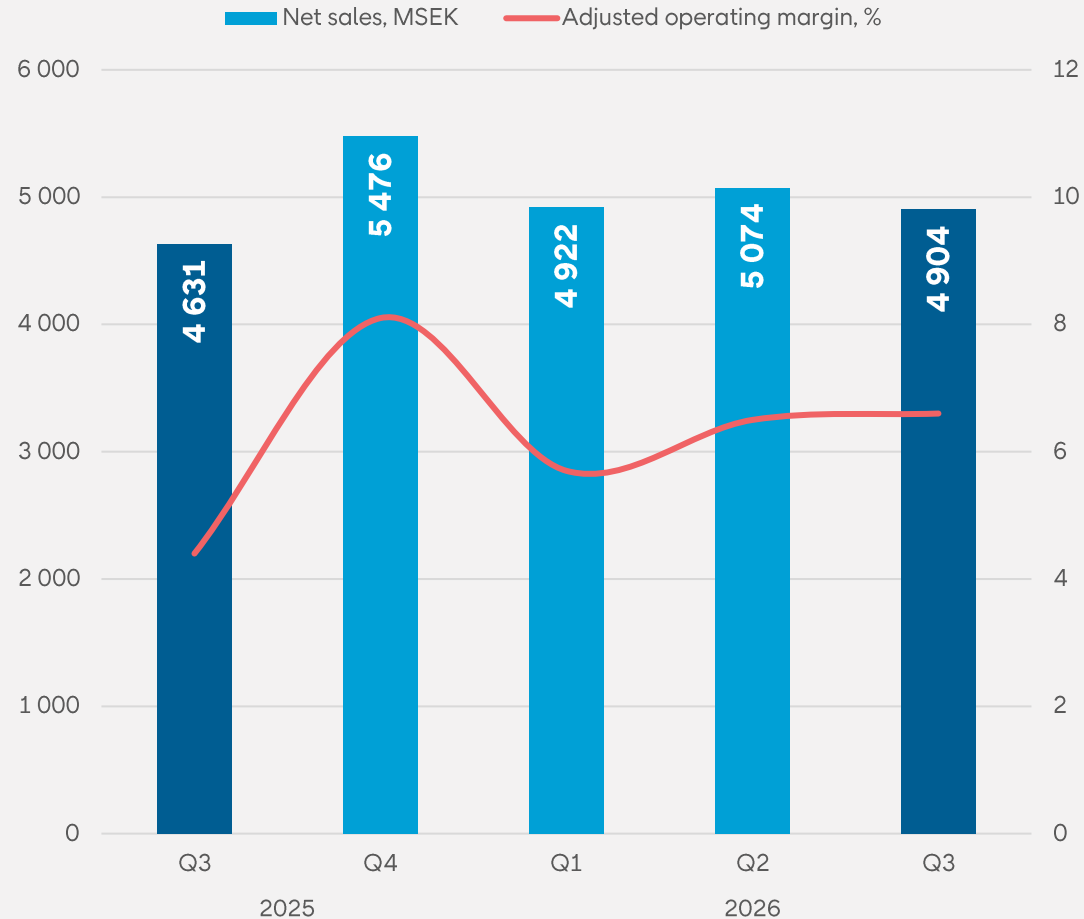
Goal > 40%

Responsible procurement index (RPI)

97

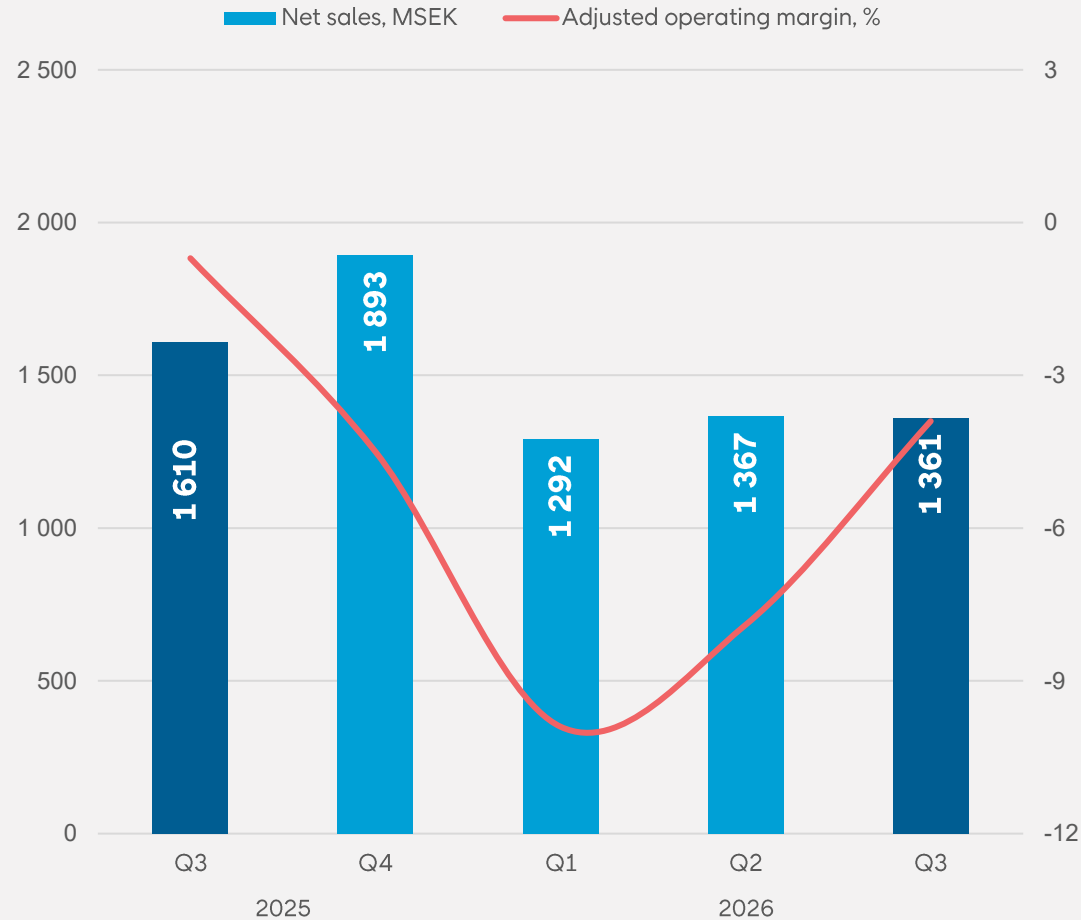
Weighted Responsible Procurement Index containing 3 KPI:s

PostNord Sweden



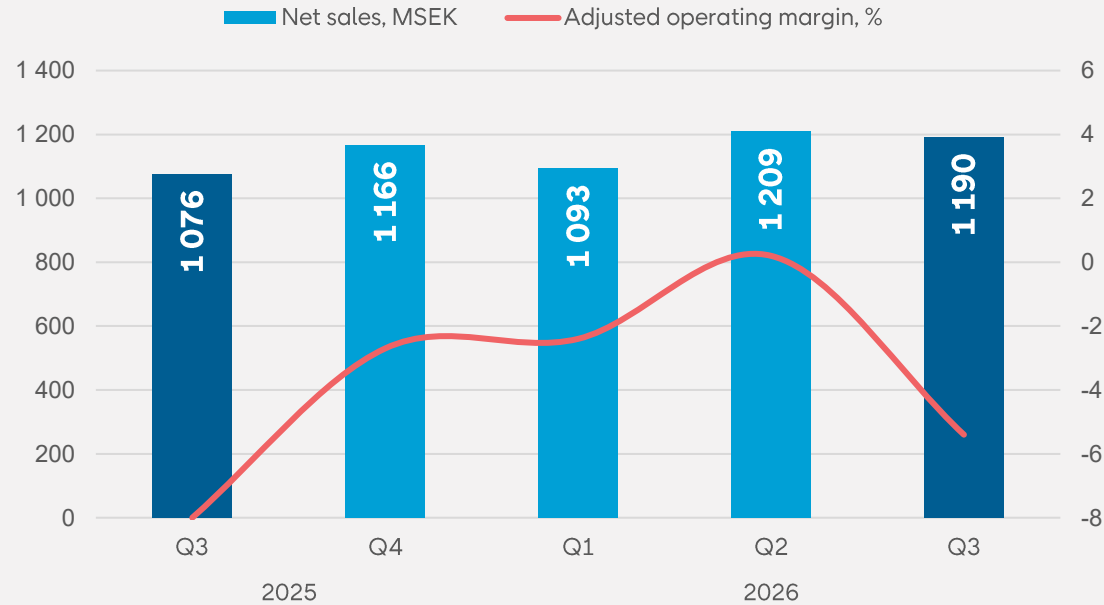
- Net sales totaled SEK 4,904 (4,631) million
 - Mail volumes decreased by -11% (-10)
 - Parcel volumes increased by 4% (18)
- Operating income totaled SEK 237 (206) million
- Adjusted operating income totaled SEK 325 (206) million
- Operating income increased mainly due to higher net sales, partly driven by the Swedish general election, continued good cost control and implemented efficiency and transformation measures

PostNord Denmark



- Net sales totaled SEK 1,361 (1,610) million
 - Parcel volumes increased by 11% (17)
- Operating income totaled SEK -54 (-105) million
- Adjusted operating income totaled SEK -54 (-12) million
- Operating income declined mainly due to the transition following the closure of the national mail business, which has led to lost synergy between the parcel business and the previous mail business

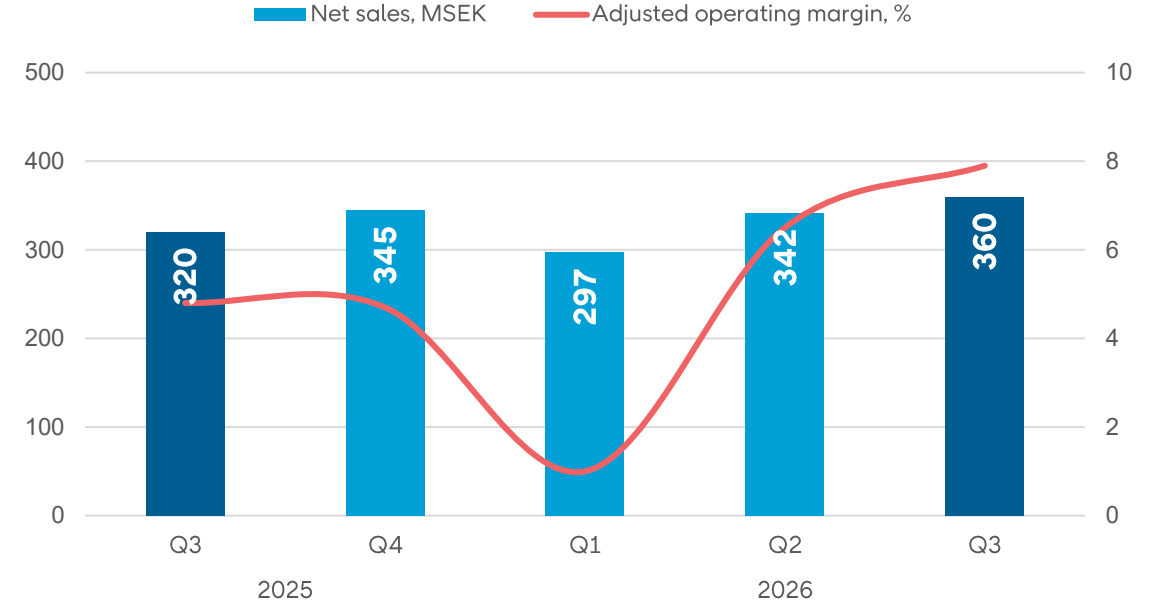
PostNord Norway



- Net sales totaled SEK 1,190 (1,076) million
 - Parcel volumes increased by 11% (24)
- Operating income totaled SEK -64 (-86) million
- Adjusted operating income totaled SEK -64 (-86) million
- The result was positively affected by volume growth, increased sales in the core business and effects from the transition program that was launched in 2025

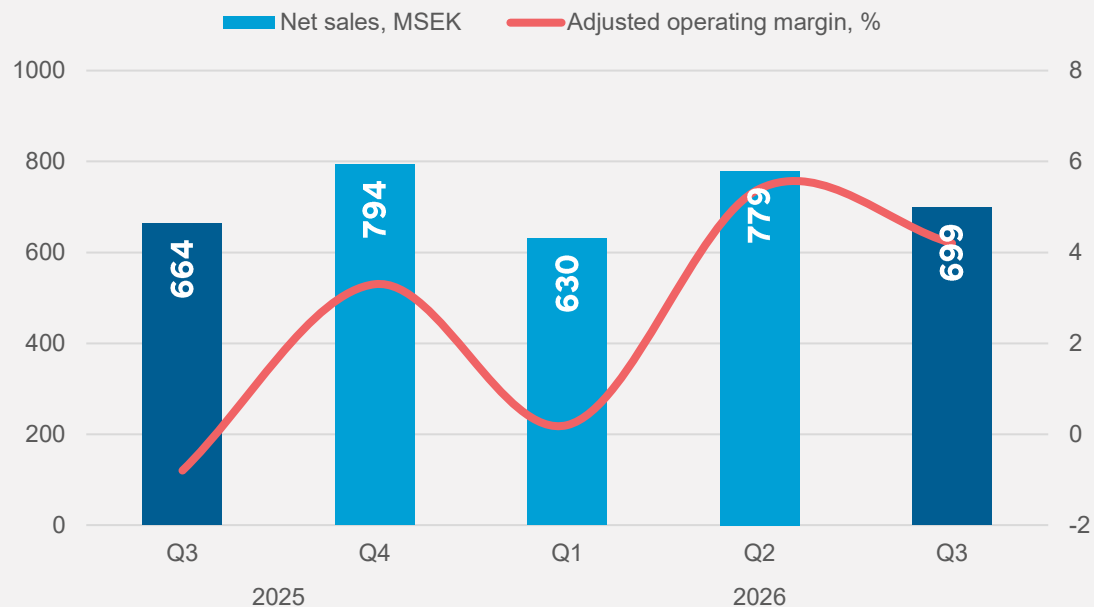
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PostNord Finland



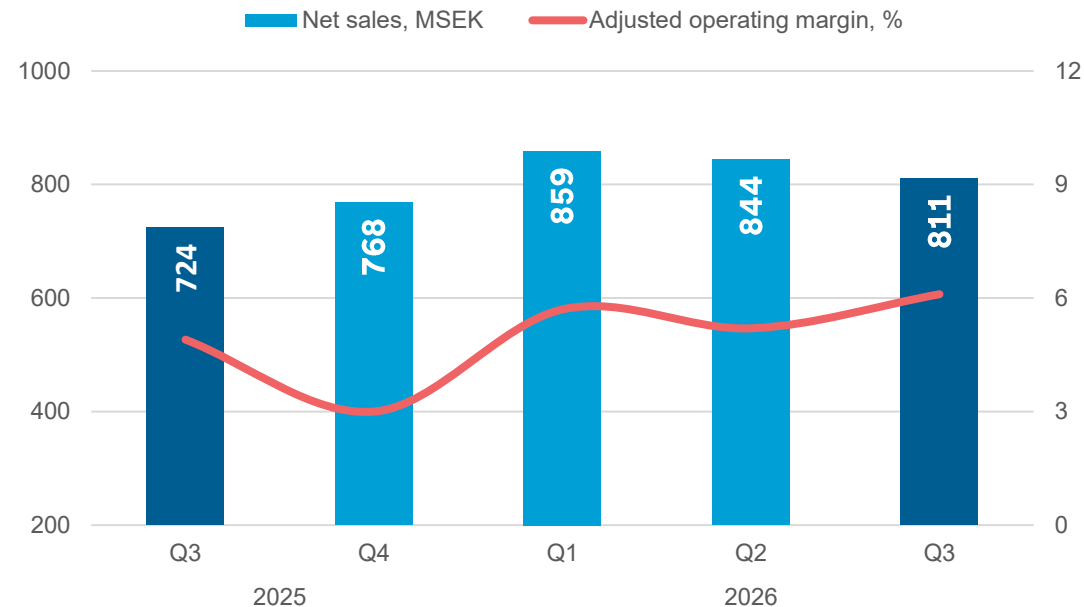
- Net sales totaled SEK 360 (320) million
 - Parcel volumes increased 13% (17)
- Operating income totaled SEK 29 (15) million
- Adjusted operating income totaled SEK 29 (15) million
- Operating income increased as a result of volume growth and improved efficiency

PostNord International



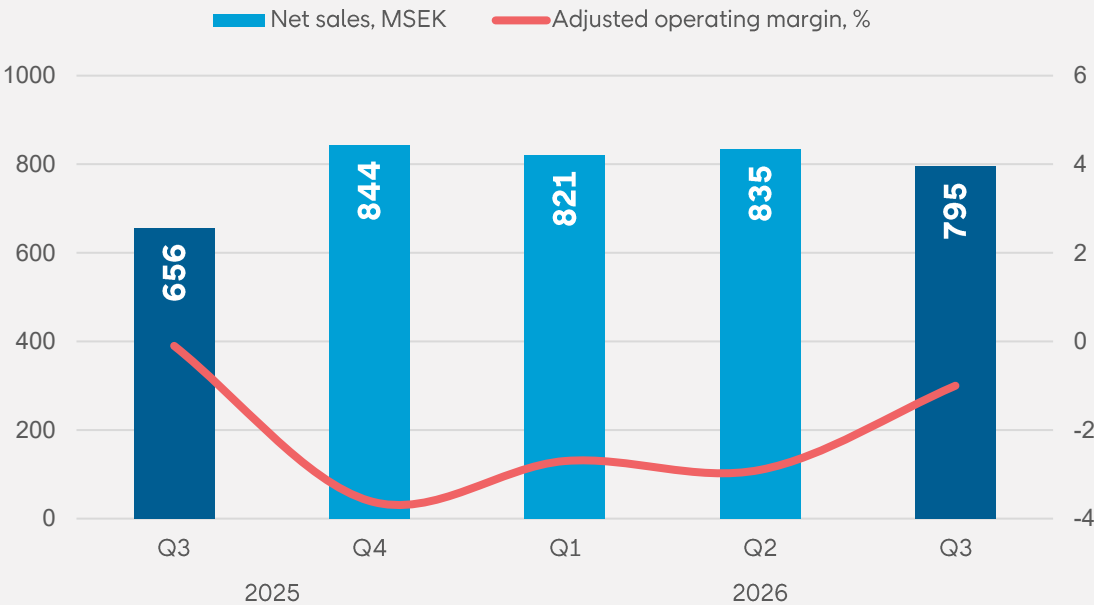
- Net sales totaled SEK 699 (664) million
- Operating income amounted to SEK 29 (-5) million
- Adjusted operating income totaled SEK 29 (-5) million
- The improved result is mainly explained by increasing volumes from Europe and improved profitability in Asia

PostNord Strålfors



- Net sales totaled SEK 811 (724) million
- Operating income amounted to SEK 50 (36) million
- Adjusted operating income totaled SEK 50 (36) million
- The positive result development is explained by higher earnings from physical products, increased digital volume, lower costs and effects from the acquisition of 21grams

PostNord TPL



- Net sales totaled SEK 795 (656) million
- Operating income amounted to SEK-8 (-0) million
- Adjusted operating income totaled SEK -8 (-0) million
- The decline in income is mainly explained by underutilized warehouse capacity in some regions and costs for adjusting production

Financial summary PostNord Group

	Q3 2026	Q3 2025	Change
Net sales, SEKm	8,930	8,473	4% LFL, adjusted for currency effects
Operating income, SEKm	237	106	
Operating margin, %	2.7	1.3	
Adjusted operating income, SEKm	330	166	
Adjusted operating margin, %	3.7	2.0	
Net profit for the period, SEKm	136	51	
Cash flow from operating activities SEKm	463	438	
Return on capital employed (ROCE), %	6.6	6.6	

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