

Interim report

Q2 2026

postnord



Sales increased, EBIT affected by transition in Denmark



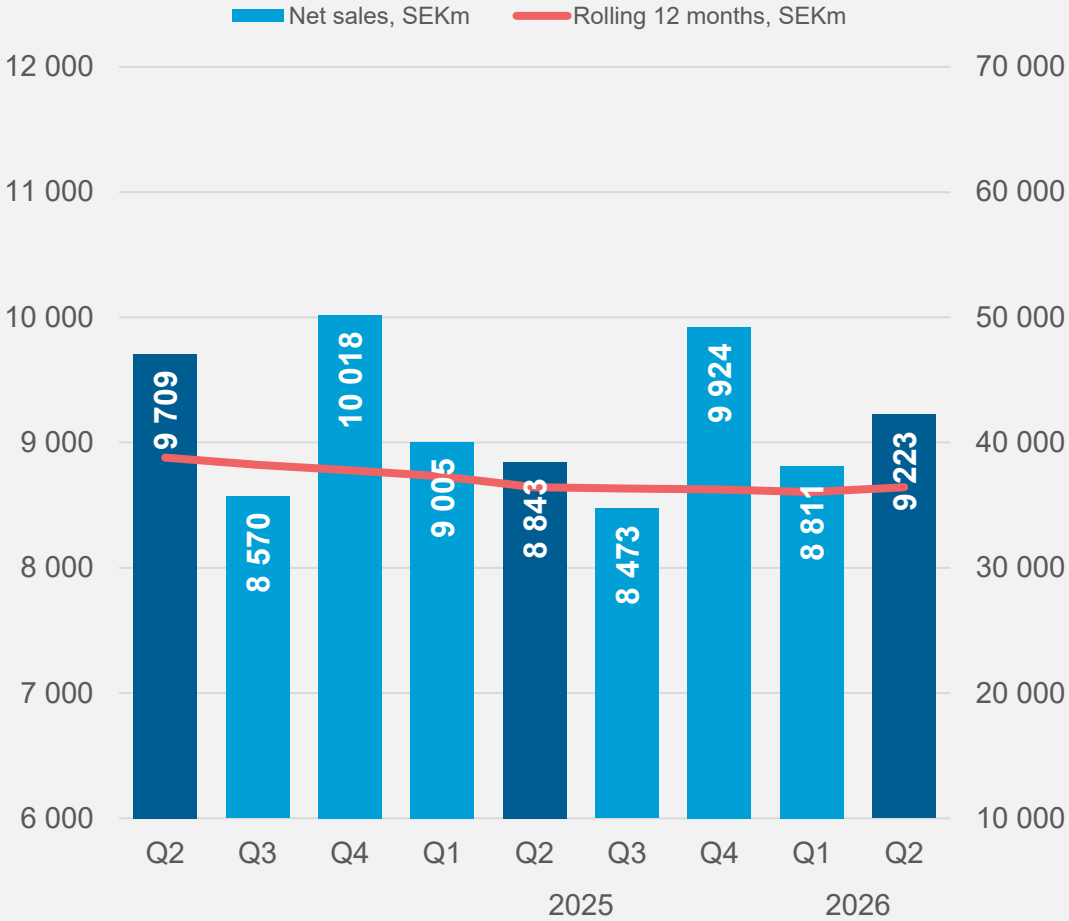
General comments

- Net sales increased due to growth in the parcel and logistics businesses.
- EBIT was negatively affected by the closure of the national mail business in Denmark by year-end where synergies between the previous mail business and the parcel business has discontinued.
- At the same time, the majority of the Group's other operating segments developed well.
- Changed postal regulations in Sweden provides better conditions for the Swedish mail business.

Second quarter 2026

- Net sales totaled SEK 9,223 (8,843) million
- Parcel volumes increased by 9 (11) percent
- Mail volumes decreased by -18 (-18) percent
- Operating income (EBIT) totaled SEK 189 (262) million
- Adjusted operating income (adjusted EBIT) totaled SEK 239 (291) million

Net sales



Net sales
9,223 SEKm (8,843)



Parcel volumes business-to-business
1% (0)

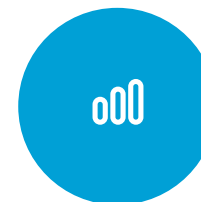
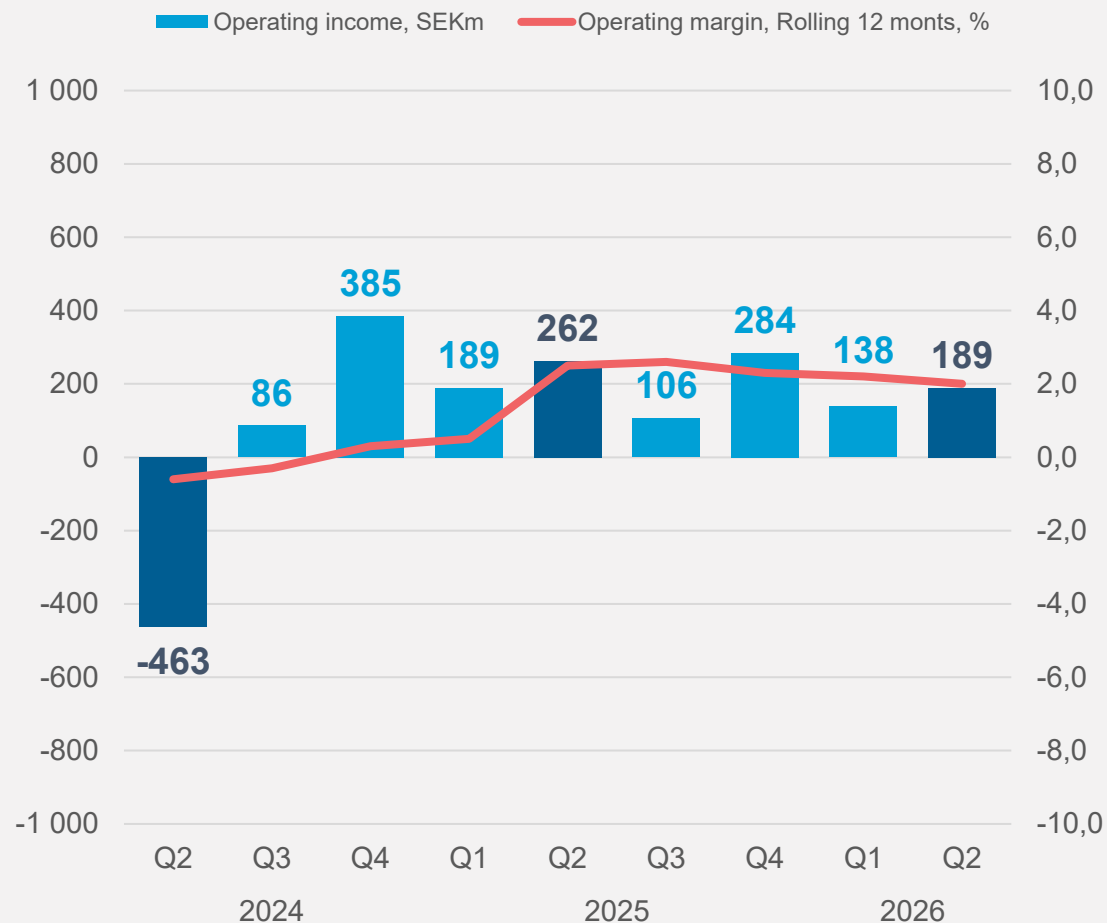


Parcel volumes business-to-consumer
11% (14)



Mail volumes
-18% (-18)

Operating income



Operating income

189 SEKm

(262)



Operating margin

2.0 %

(3.0)



Adjusted operating income

239 SEKm

(291)



Adjusted operating margin

2.6 %

(3.3)

Sustainability

Fossil-free energy

59%

Share of fossil-free
energy in relation to
total energy

Gender balance

39%

Level 1–3: 39% women/61% men

29%

Level 4–6: 29% women/71% men

Percentage of PostNord
managers who are of the
underrepresented gender

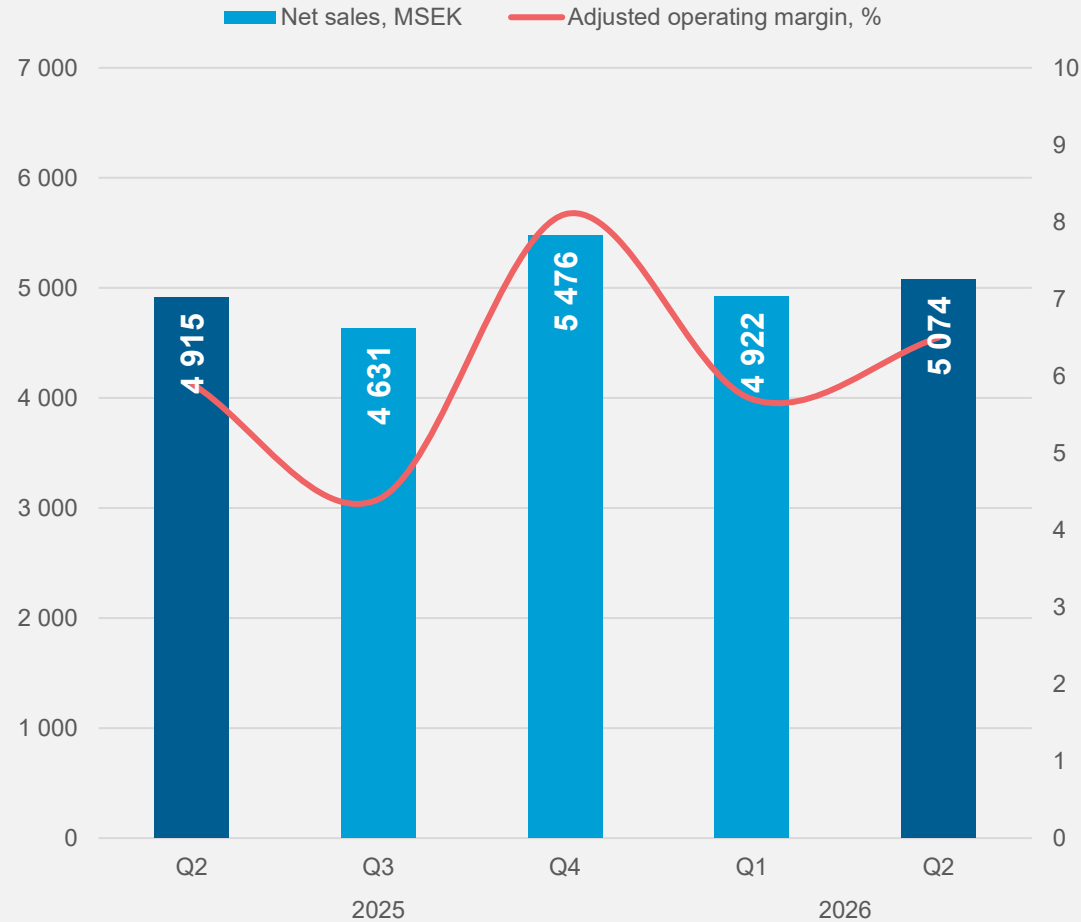
Goal > 40%

Responsible procurement index (RPI)

98

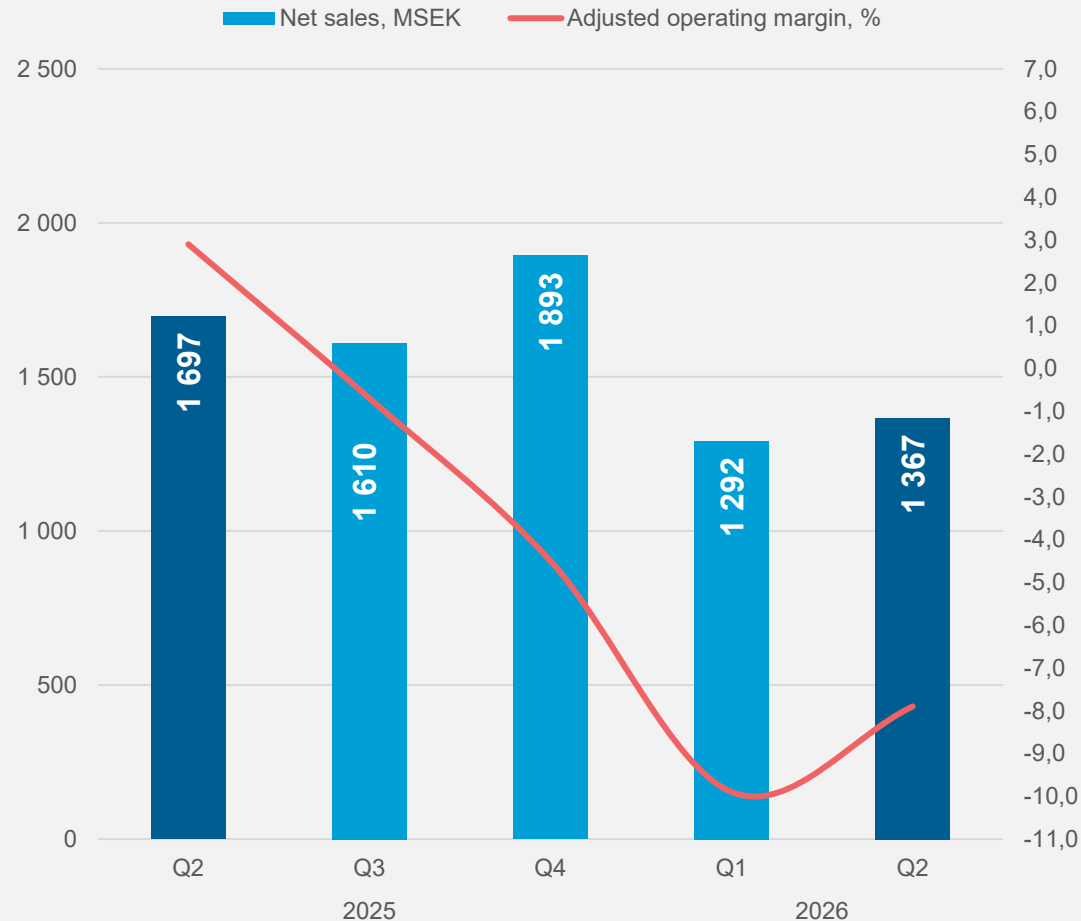
Weighted Responsible
Procurement Index
containing 3 KPI:s

PostNord Sweden



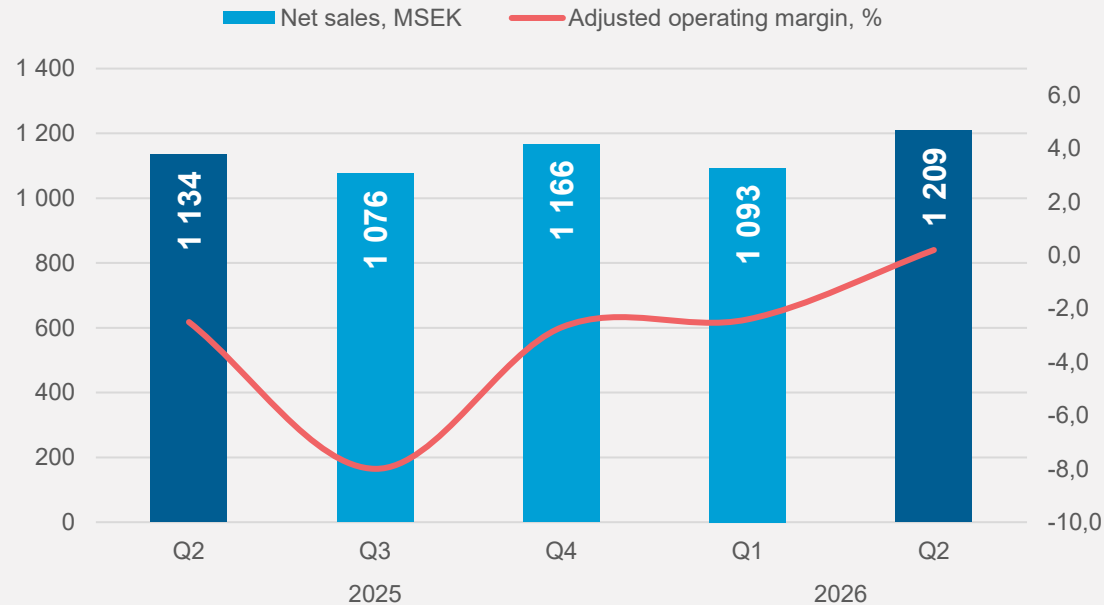
- Net sales totaled SEK 5,074 (4,915) million
 - Mail volumes -9% (-18)
 - Parcel volumes 6% (12)
- Operating income totaled SEK 304 (292) million
- Adjusted operating income totaled SEK 330 (292) million
- Operating income increased mainly due to higher activity in the parcel and logistics businesses as well as efficiency improvements from the ongoing transformation programs

PostNord Denmark



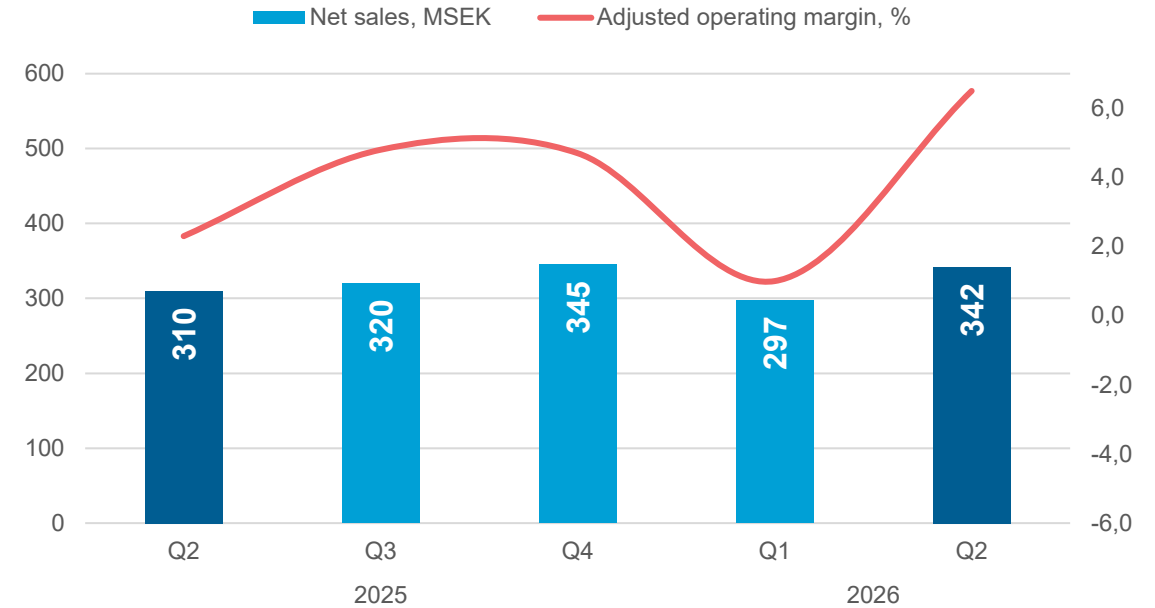
- Net sales totaled SEK 1,367 (1,697) million
 - Parcel volumes 9% (12)
- Operating income totaled SEK -118 (20) million
- Adjusted operating income totaled SEK -108 (50) million
- Operating income declined mainly due to effects from the closure of the national mail business. As a result of the closure, PostNord Denmark has lost synergy effects between the parcel business and the previous mail business.

PostNord Norway



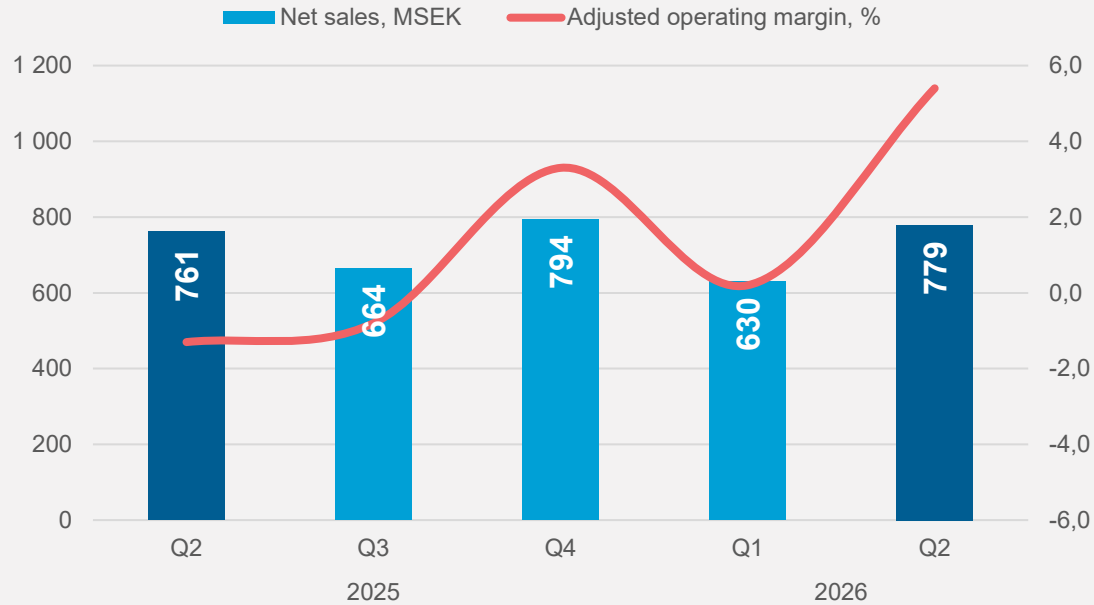
- Net sales totaled SEK 1,209 (1,134) million
 - Parcel volumes 10% (16)
- Operating income totaled SEK 3 (-28) million
- Adjusted operating income totaled SEK 3 (-28) million
- The result was positively affected by volume growth, increased sales in the core business and effects from the transition program that was launched in 2025.

PostNord Finland



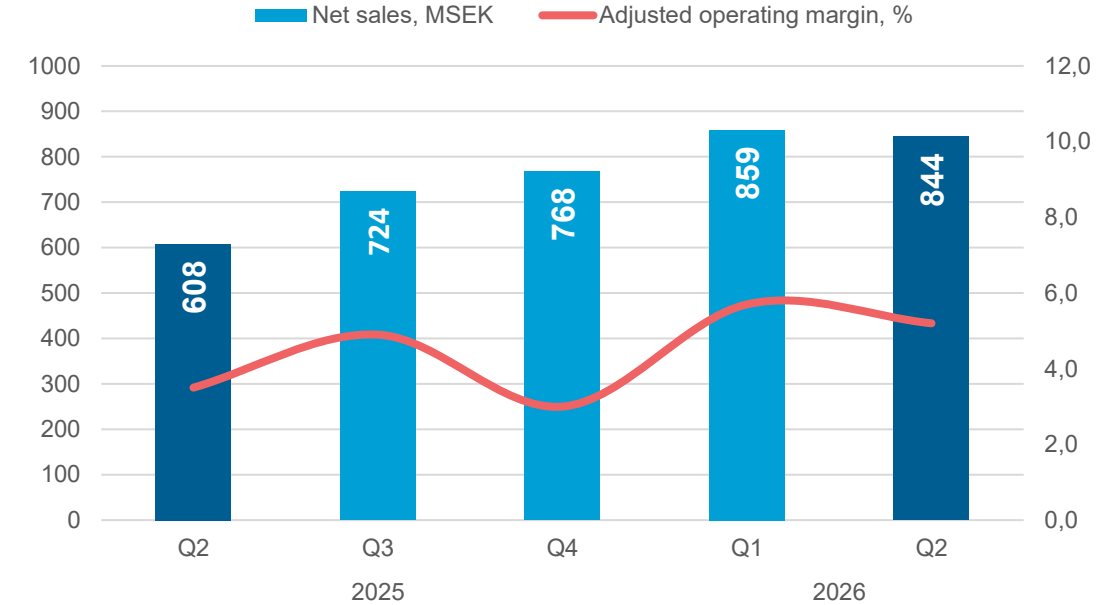
- Net sales totaled SEK 342 (310) million
 - Parcel volumes 16% (15)
- Operating income totaled SEK 22 (7) million
- Adjusted operating income totaled SEK 22 (7) million
- Operating income increased as a result of volume growth and improved efficiency.

PostNord International



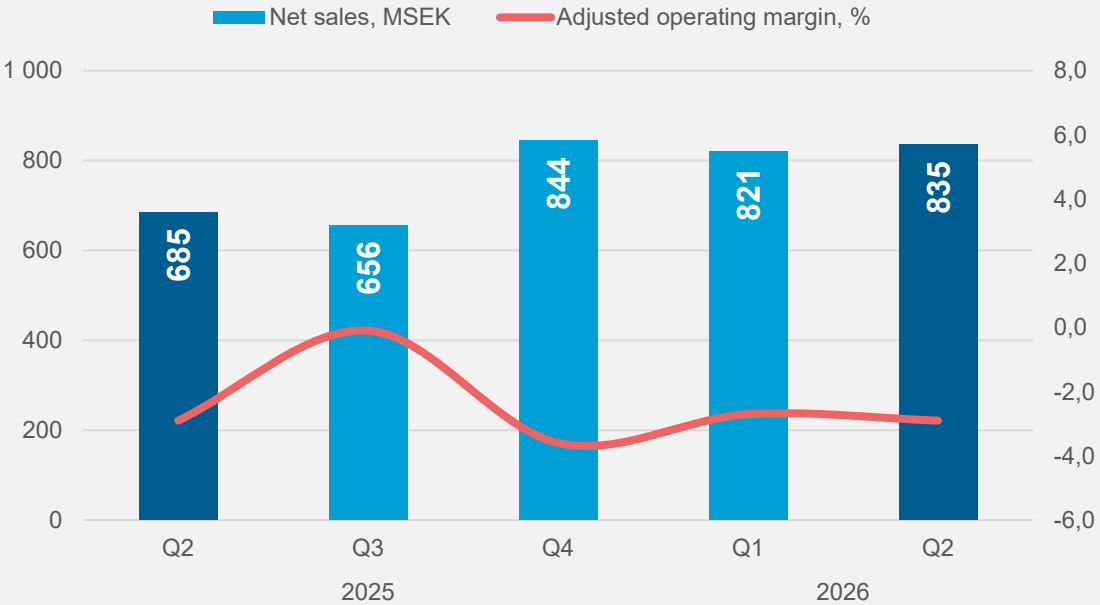
- Net sales totaled SEK 779 (761) million
- Operating income amounted to SEK 42 (-10) million
- Adjusted operating income totaled SEK 42 (-10) million
- The improved result is mainly explained by increasing volumes from Europe and improved profitability in Asia.

PostNord Strålfors



- Net sales totaled SEK 844 (608) million
- Operating income amounted to SEK 44 (21) million
- Adjusted operating income totaled SEK 44 (21) million
- The positive result development is explained by higher earnings from physical products, increased digital volume, lower costs and effects from the acquisition of 21grams.

PostNord TPL



- Net sales totaled SEK 835 (685) million
- Operating income amounted to SEK-24 (-20) million
- Adjusted operating income totaled SEK -24 (-20) million
- The decline in income is mainly explained by overcapacity in certain regions and temporary costs related to adjustment of production capacity.

Financial summary PostNord Group

	Q2 2026	Q2 2025	Change
Net sales, SEKm	9,223	8,843	2% LFL, adjusted for currency effects
Operating income, SEKm	189	262	
Operating margin, %	2.0	3.0	
Adjusted operating income, SEKm	239	291	
Adjusted operating margin, %	2.6	3.3	
Net profit for the period, SEKm	75	166	
Cash flow from operating activities SEKm	647	863	
Return on capital employed (ROCE), %	5,5	6.3	

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