

Interim report

Q1 2026

postnord



Income affected by transition in Denmark

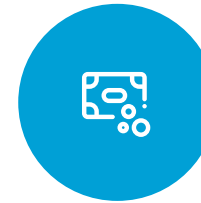
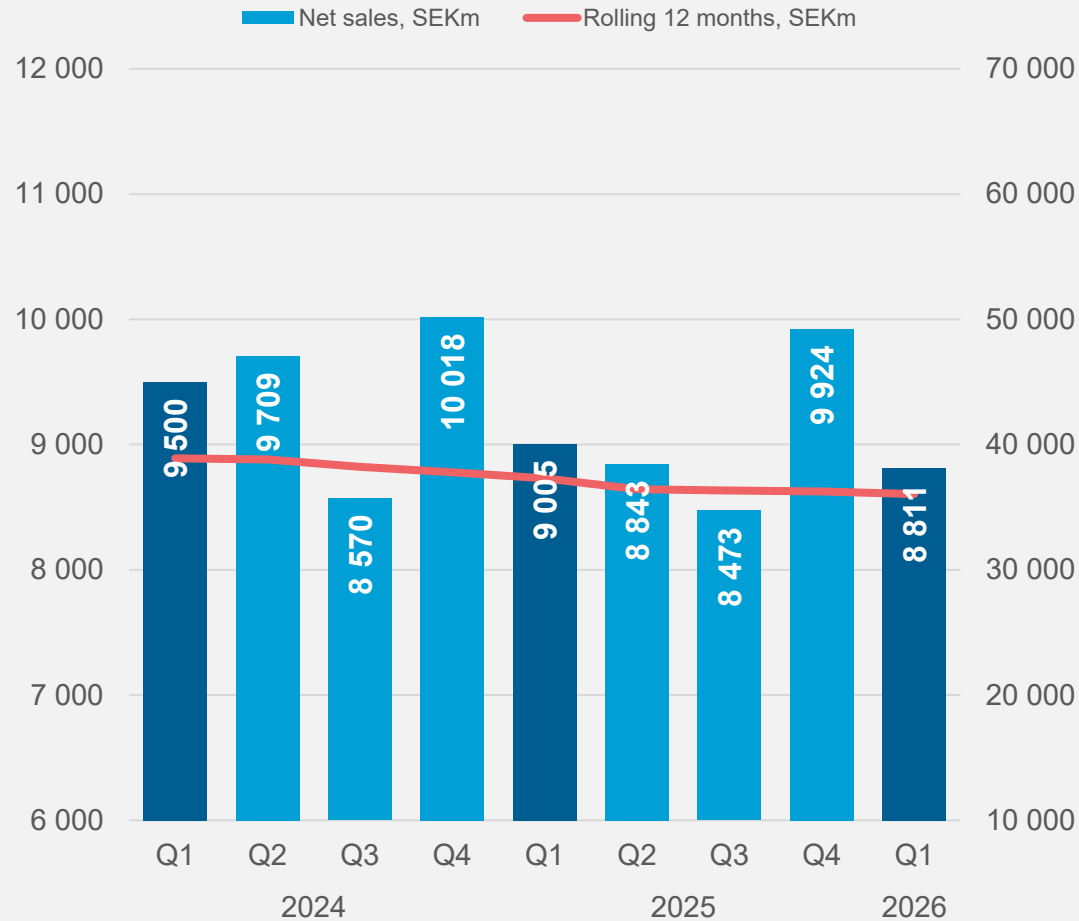
General comments

- Income was negatively affected by the closure of the national mail business in Denmark.
- At the same time, the majority of the Group's other business segments developed well.
- We took important steps in the implementation of our updated strategy and new vision.
- Our science-based climate targets have been validated by the Science-Based Targets initiative.

First quarter 2026

- Net sales totaled SEK 8,811 (9,005) million
- Parcel volumes increased by 12 (8) percent
- Mail volumes decreased by -18 (-14) percent
- Operating income (EBIT) totaled SEK 138 (189) million
- Adjusted operating income (adjusted EBIT) totaled SEK 138 (274) million

Net sales



Net sales

8,811 SEKm

(9,005)



Parcel volumes business-to-business

7%

(1)



Parcel volumes business-to-consumer

14%

(10)

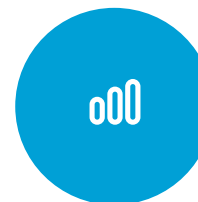
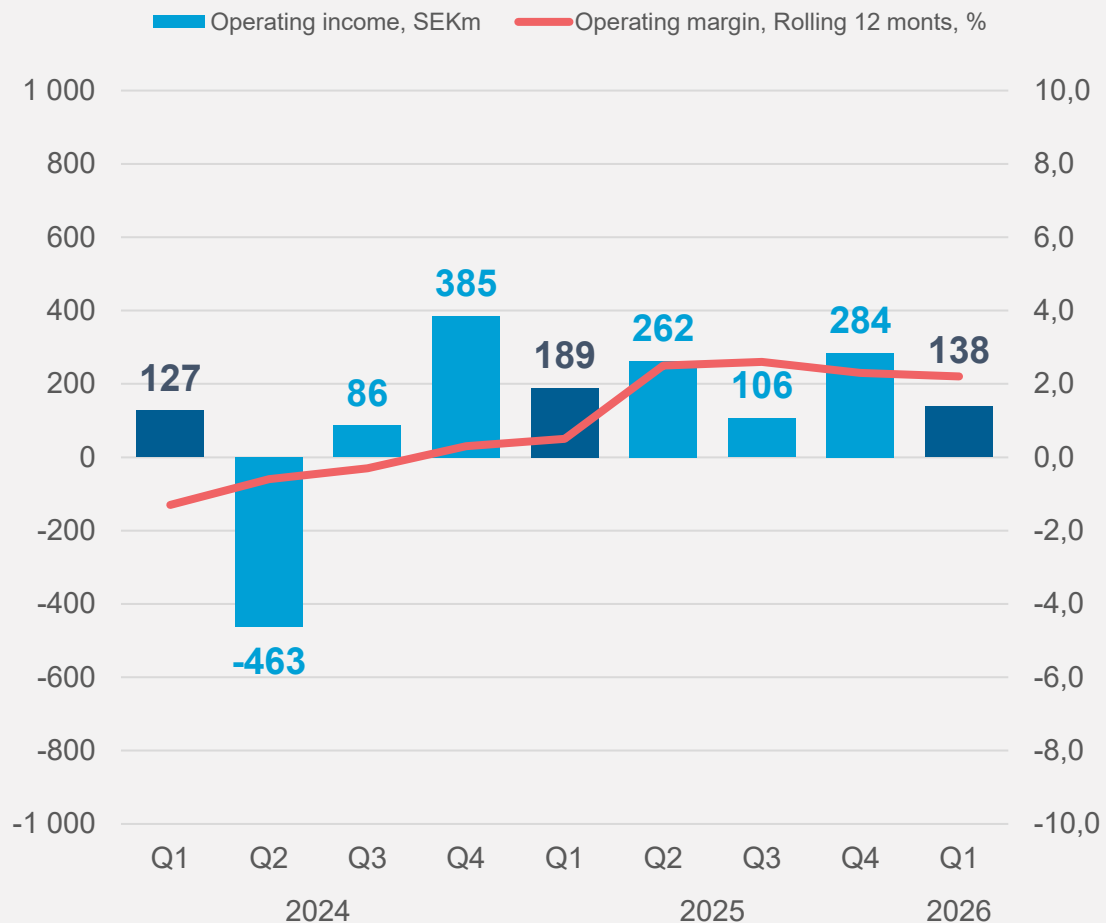


Mail volumes

-18%

(-14)

Operating income



Operating income

138 SEKm

(189)



Operating margin

1.6%

(2.1)



Adjusted operating income

138 SEKm

(274)



Adjusted operating margin

1.6%

(3.0)

Sustainability

Fossil-free energy

61%

Share of fossil-free energy in relation to total energy

Gender balance

40%

Level 1–3: 38% women/62% men

29%

Level 4–6: 30% women/70% men

Percentage of PostNord managers who are of the underrepresented gender

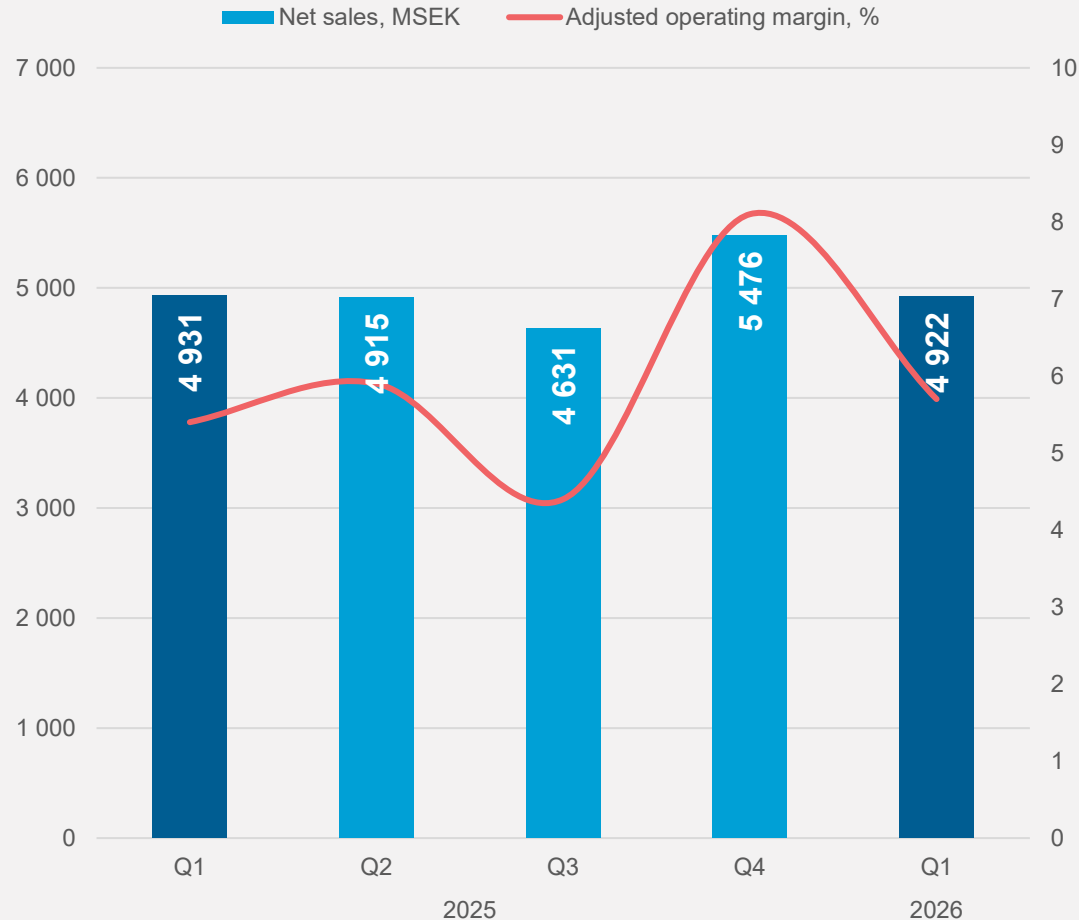
Goal > 40%

Responsible procurement index (RPI)

98

Weighted Responsible Procurement Index containing 3 KPI:s

PostNord Sweden

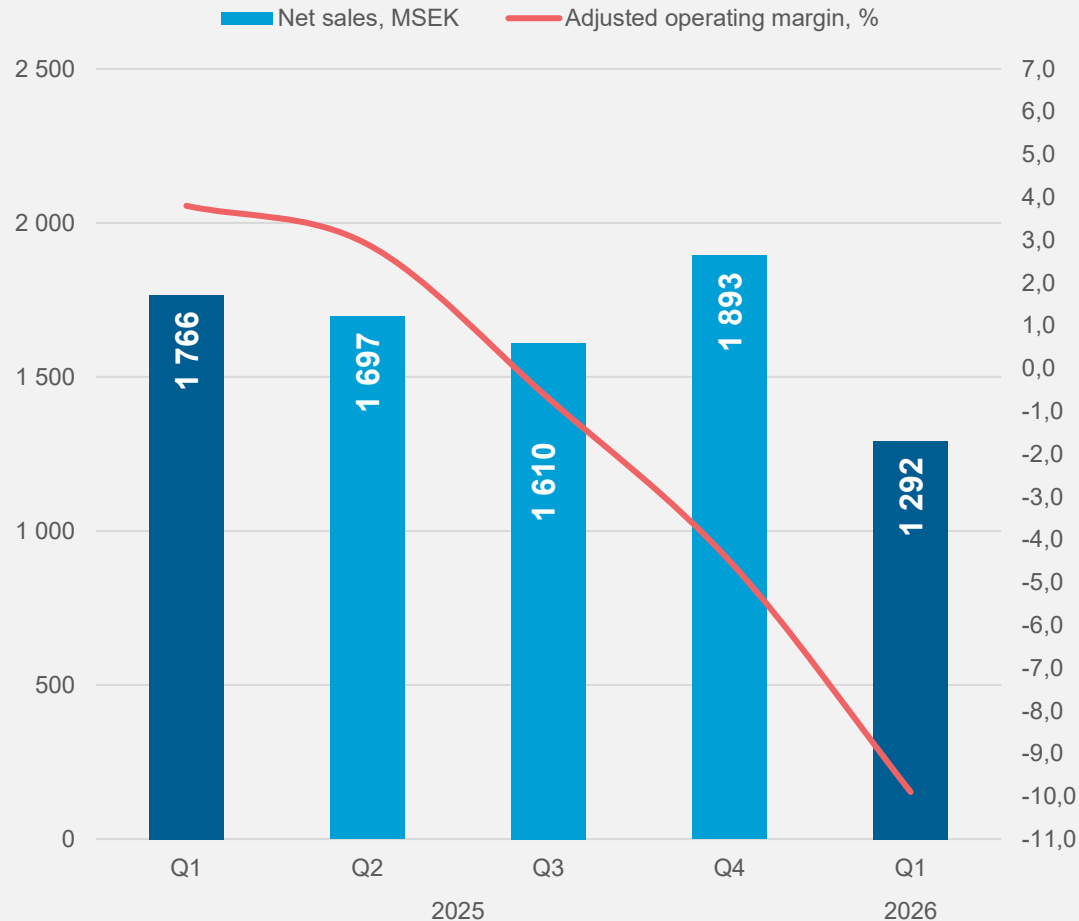


91.3%

Delivery quality,
mail, in quarter
Legal requirement 95%

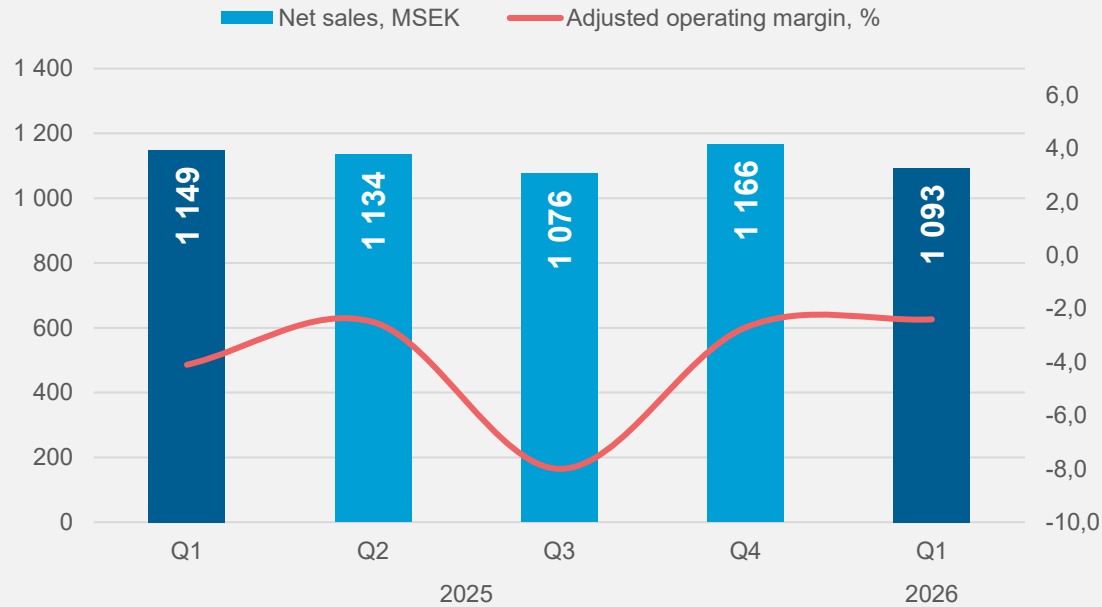
- Net sales totaled SEK 4,922 (4,931) million
 - Mail volumes -10% (-14)
 - Parcel volumes 11% (7)
- Operating income totaled SEK 283 (268) million
- Adjusted operating income totaled SEK 283 (268) million
- Operating income increased mainly due to lower costs as a result of ongoing improvement programs

PostNord Denmark



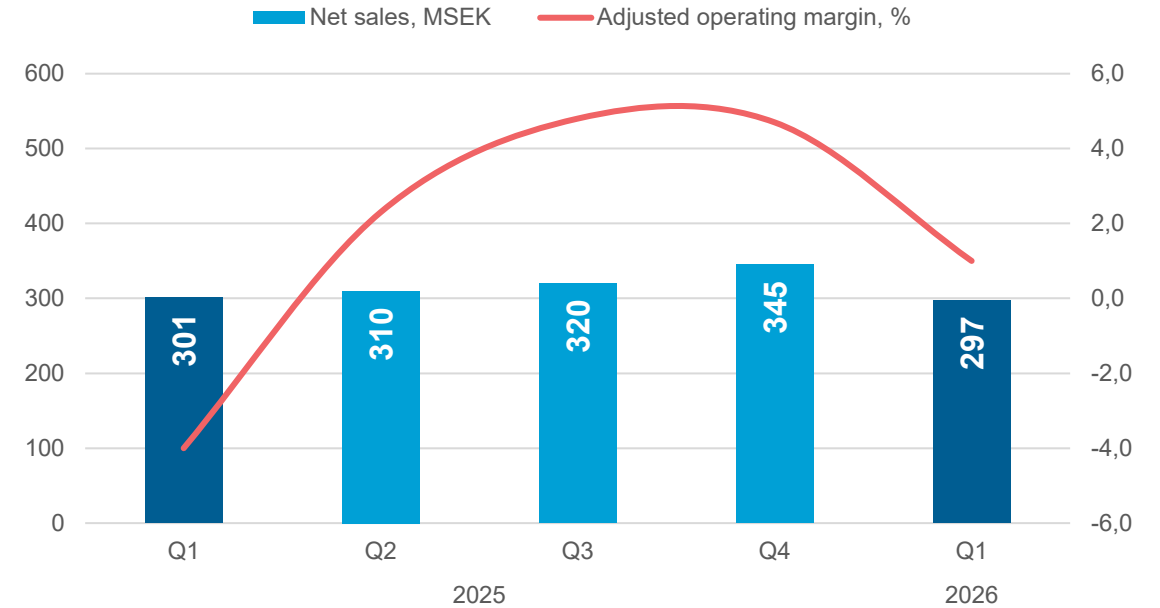
- Net sales totaled SEK 1,292 (1,766) million
 - Parcel volumes 9% (10)
- Operating income totaled SEK -128 (67) million
- Adjusted operating income totaled SEK -128 (67) million
- Operating income declined mainly due to the closure of the national mail business. As a result of the closure, PostNord Denmark has lost synergy effects and gained increased transition costs for the parcel business.

PostNord Norway



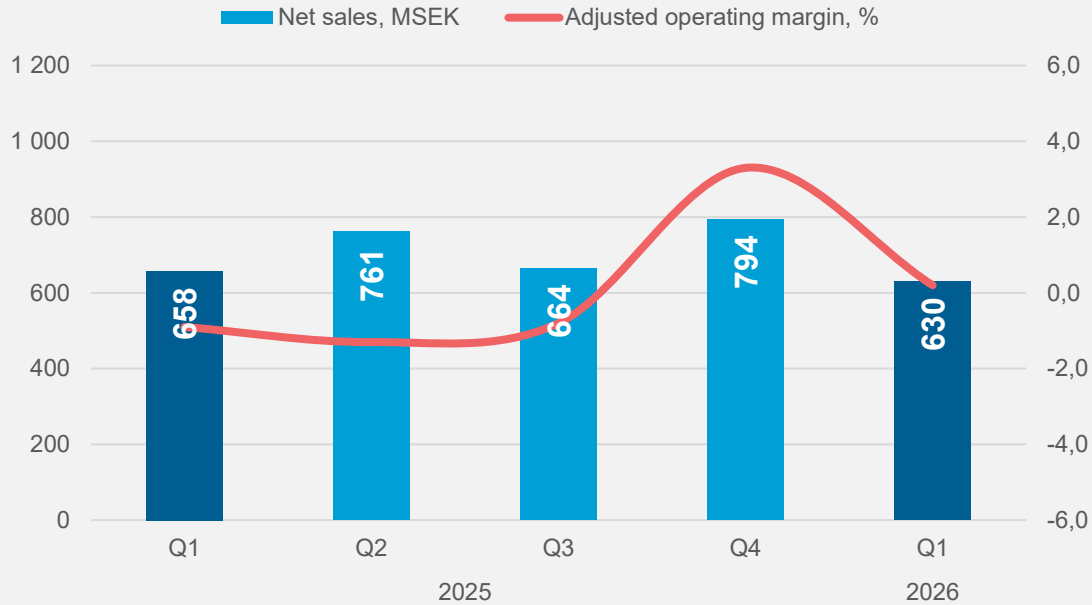
- Net sales totaled SEK 1,093 (1,149) million
 - Parcel volumes 25% (7)
- Operating income totaled SEK -26 (-132) million
- Adjusted operating income totaled SEK -26 (-47) million
- The result was positively affected by volume growth, increased sales in the core business and effects of the previous year's reorganization

PostNord Finland



- Net sales totaled SEK 297 (301) million
 - Parcel volumes 15% (22)
- Operating income totaled SEK 3 (-12) million
- Adjusted operating income totaled SEK 3 (-12) million
- Operating income increased as a result of volume growth and effects from optimization of the out-of-home network

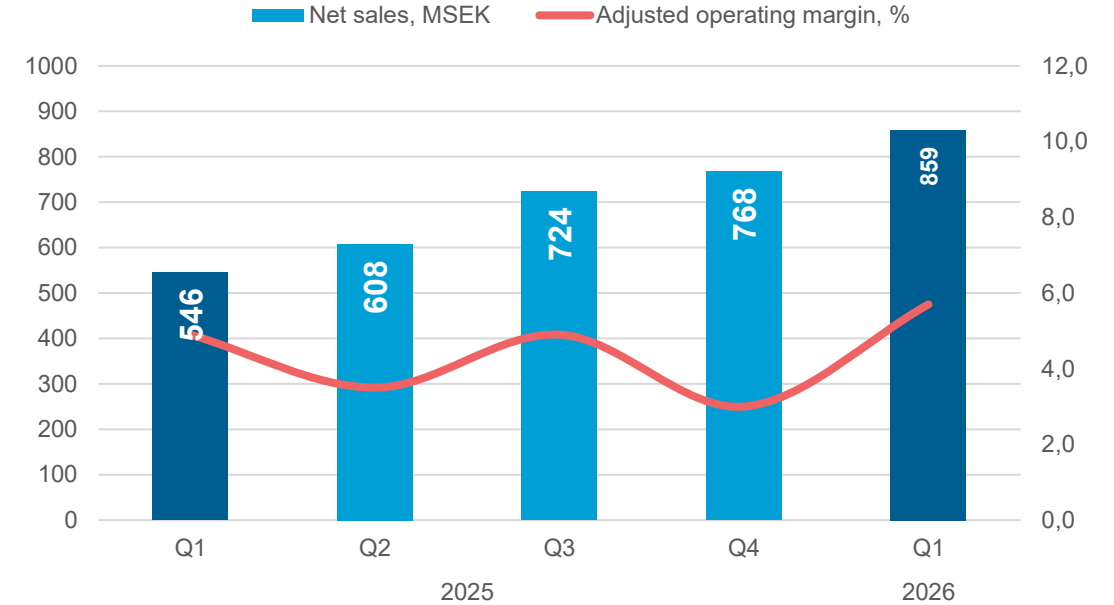
PostNord International



- Net sales totaled SEK 630 (658) million
- Operating income amounted to SEK 1 (-6) million
- Adjusted operating income totaled SEK 1 (-6) million
- The improved result is mainly explained by increasing volumes from Europe and improved profitability in Asia. The result was at the same time negatively affected by closure costs related to the operation in the US.

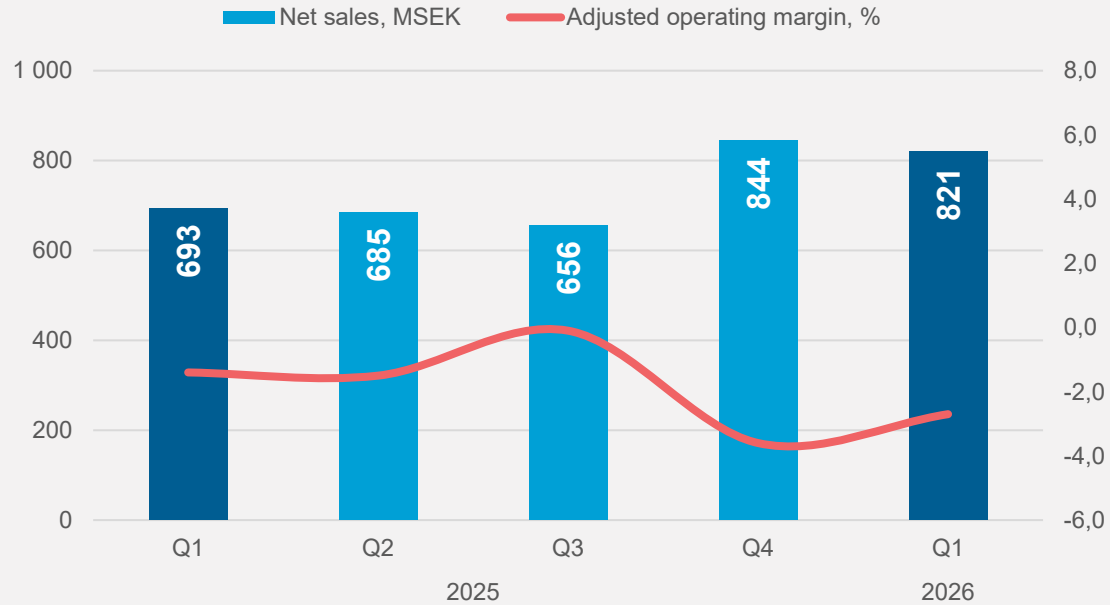
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PostNord Strålfors



- Net sales totaled SEK 859 (546) million
- Operating income amounted to SEK 49 (27) million
- Adjusted operating income totaled SEK 49 (27) million
- The positive result development is explained by increased digital volume, lower costs and effects from the acquisition of 21grams.

PostNord TPL



- Net sales totaled SEK 821 (693) million
- Operating income amounted to SEK-22 (-10) million
- Adjusted operating income totaled SEK -22 (-10) million
- The decline in income is mainly explained by overcapacity and temporary increased costs related to ramp up of new customers and production costs

Financial summary PostNord Group

	Q1 2026	Q1 2025	Change
Net sales, SEKm	8,811	9,005	-3% LFL, adjusted for currency effects
Operating income, SEKm	138	189	
Operating margin, %	1.6	2.1	
Adjusted operating income, SEKm	138	274	
Adjusted operating margin, %	1.6%	3.0%	
Net profit for the period, SEKm	51	144	
Cash flow from operating activities SEKm	903	737	
Return on capital employed (ROCE), %	5,9	1,3	

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