

This is PostNord

We move the Nordics forward

PostNord offers reliable, fast, and sustainable services in parcel, mail, and integrated logistics across the Nordics.

By connecting people, places, and opportunities, we help our customers grow and provide convenient deliveries for consumers.

With our unique Nordic network and climate leadership, we shape the future of e-commerce and logistics.

Why we exist

**The parcel &
logistics power
house of the
Nordics**

Our market position

Where we are going

**Moving the
Nordics
forward**

Our vision

How to get there

**Reliable, fast
& sustainable
services in
parcel, mail &
integrated
logistics**

Our customer offering

PostNord is well-positioned within a dynamic industry

Market opportunities

Sustained market growth

Shift from physical to online retail leading to B2C parcel sustained market growth for the foreseeable future. At the same time, the C2C segment is growing.

Technological progress

Technologies progress (IT, data, logistics, last mile) creating large market shifts and enabling cost-efficient distribution

Brand-centric Nordic market

A market in which consumer choice and brand loyalty are uniquely important

PostNord's strengths

Expertise

A long history with operations across the entire value chain in both the postal and logistics industries

Scale

A large geographical reach, logistics network, and customer base

Nordic Connection

A unique postal history, Nordic brand, and positioning to serve the entire market

PostNord in brief

36.2

SEK billion sales

21,926 >12,000

employees, FTE

parcel distribution
points in the Nordic region

281

parcels, millions¹⁾

93.9%

Weighted parcel
delivery quality

725

million letters and
other items of mail

-55%

Greenhouse
gas emissions
(kg CO₂e/ parcel)²⁾

-73%

Greenhouse
gas emissions
Scope 1–2
(tonnes CO₂e)²⁾

841

million SEK
operating income

¹⁾ Volumes between countries have been eliminated

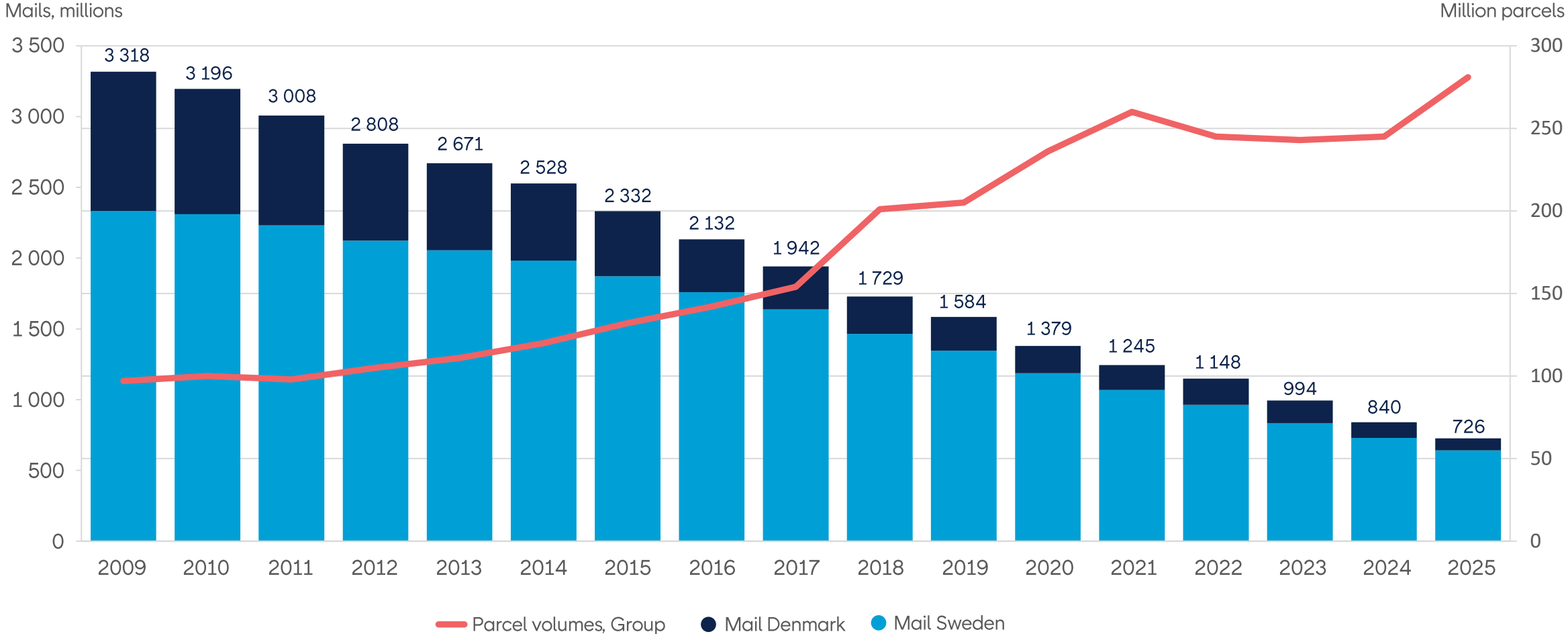
²⁾ Relative to baseline year 2020

All numbers from 2025 Annual and Sustainability Report



Trends

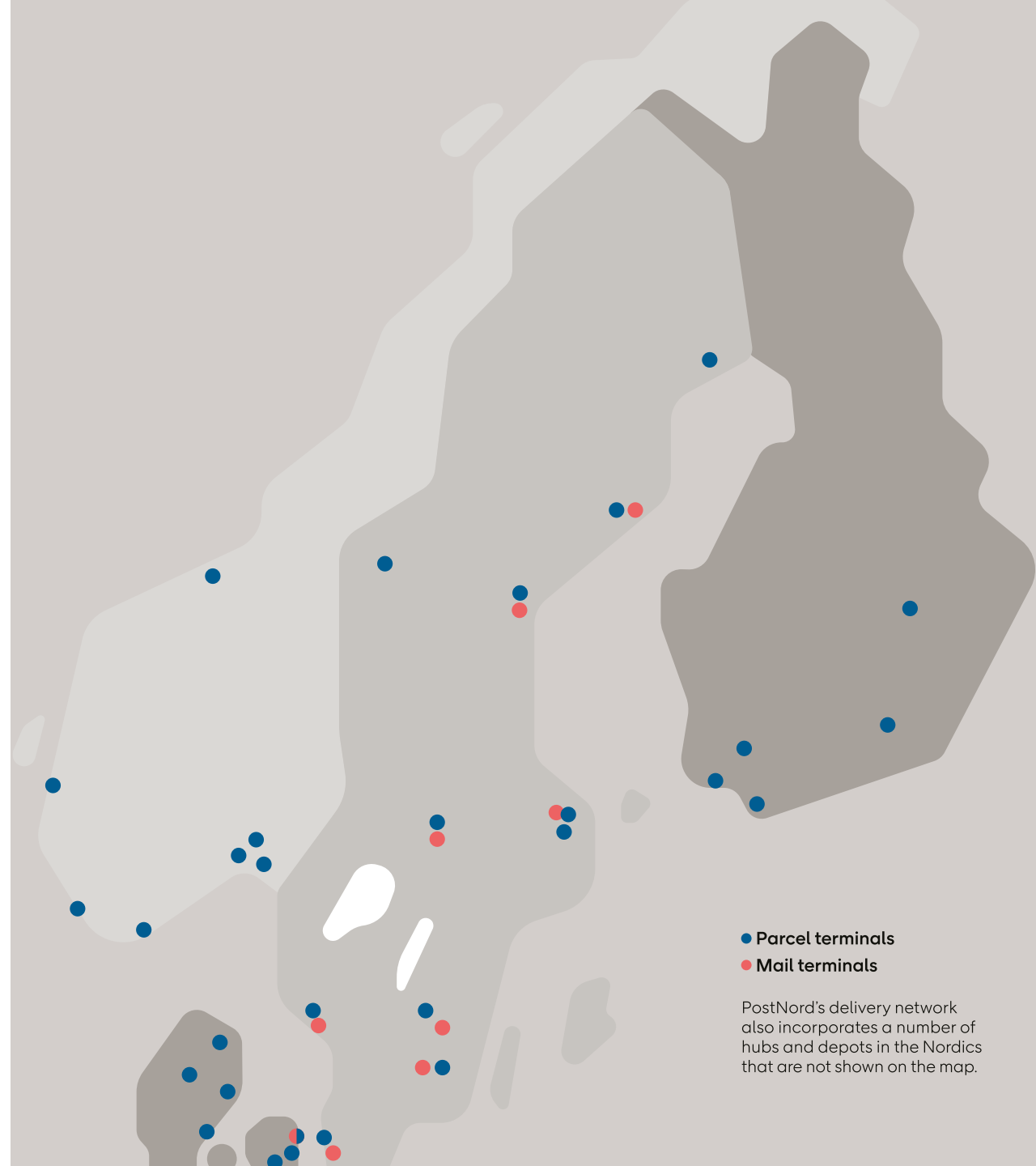
PostNord Group performance regarding mail and parcel volumes



**We are a
Nordic Group**

PostNord – a Nordic company

PostNord has a leading position in the Nordic logistics and parcels market, thanks to our comprehensive offering and extensive network, both geographically and in terms of partnerships.



One of the Nordic region's biggest employers

PostNord aims to:



increase diversity and the proportion of women in management positions



increase job satisfaction/motivation and index for immediate managers



reduce sick leave

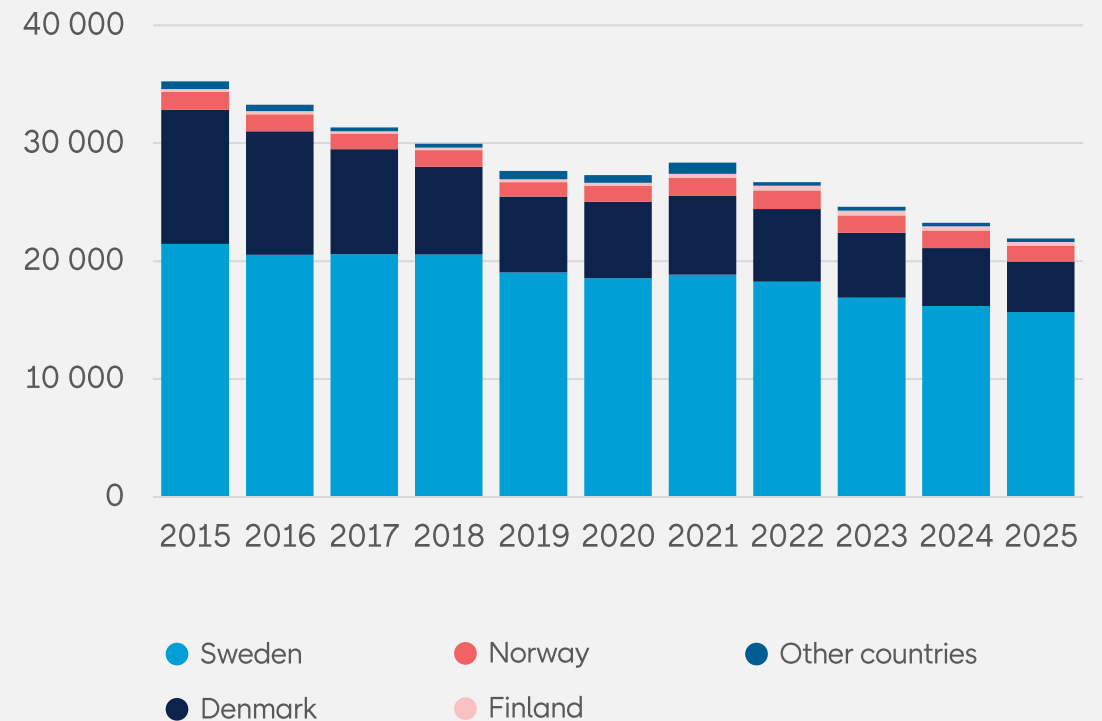
21,926

average number of employees

35%

women in management positions

Average number of employees per segment



Our Stakeholders

Our stakeholders



Customers

PostNord is a leader in parcels and logistics services to, from, and within the Nordics. Our business and non-business customers must be able to reach their recipients at the right time, reliably and efficiently – whether the task involves a global logistics solution, an advertising campaign or a birthday greeting.



Owners

The Danish state has a 40 percent holding in PostNord and the Swedish state has a 60 percent holding. The overall mission of the owners is to ensure the provision of a universal postal service while also creating value.



Employees

With around 27,000 employees, PostNord is one of the largest employers in the Nordic region and has a significant social responsibility. PostNord aims to offer an attractive, stimulating workplace.



Financial market

The confidence of the financial market is important for the Group.



Business partners

Business partners summarizes PostNord's relationships with partners outside the Group, such as suppliers and service point providers. Every year, PostNord buys goods and services worth billions and has 12,000 parcel distribution points in the Nordic region.



Society

PostNord plays a key role for the business community and in society. Having a business that is stable and profitable in the long-term, and run in an environmentally-sound and socially responsible way, strengthens competitiveness while also meeting expectations regarding responsibility.

Thank you!

Head office:

PostNord AB
105 00 Stockholm
Sweden

Visiting address:
Terminalvägen 24, Solna
+46 10 436 00 00

www.group.postnord.com

postnord