

Year-end report

Q4 2015

OCTOBER-DECEMBER 2015

- Net sales of SEK 10,434m (10,600).
- Adjusted operating income SEK 501m (440).
- Items affecting comparability, net, SEK 785m (510).
- Operating income SEK -284m (-70).
- Net income for the period SEK -337m (-80).
- Earnings per share SEK -0.17 (-0.04).
- Cash flow from operating activities SEK 921m (1,290).

JANUARY-DECEMBER 2015

- Net sales of SEK 39,351m (39,950).
 - Adjusted operating income SEK 927m (861).
 - Items affecting comparability, net, SEK 363m (510).
 - Operating income SEK 564m (351).
 - Net income for the period SEK 278m (176).
 - Earnings per share SEK 0.14 (0.09).
 - Cash flow from operating activities SEK 1,670m (670).
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We deliver! PostNord is the leading supplier of communication and logistics solutions to, from and within the Nordic region. We ensure the postal service to households and businesses in Sweden and Denmark. With our expertise and strong distribution network, we develop options for tomorrow's communication, e-commerce, distribution and logistics in the Nordic region. In 2015, the Group had 35,000 employees and sales of about SEK 40 billion. The Parent Company is a Swedish public limited company headquartered in Solna, Sweden. Visit us at www.postnord.com

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FINANCIAL OVERVIEW AND KEY RATIOS

SEKm, unless otherwise specified	Oct-Dec	Oct-Dec	Excl. ¹⁾		Jan-Dec	Jan-Dec	Excl. ¹⁾	
	2015	2014	Δ	Δ	2015	2014	Δ	Δ
INCOME ITEMS								
Net sales	10,434	10,600	-2%	-2%	39,351	39,950	-1%	-3%
Operating income (EBITDA)	278	520	-47%		2,436	2,198	11%	
Operating margin (EBITDA)	2,7%	4,9%			6,2%	5,5%		
Operating income (EBIT)	-284	-70			564	351	61%	
Operating margin (EBIT) ²⁾	-2,7%	-0,7%			1,4%	0,9%		
Adjusted operating income (EBIT) ³⁾	501	440	14%		927	861	8%	
Adjusted operating margin (EBIT) ^{2) 3)}	4,8%	4,2%			2,4%	2,2%		
Income before tax	-304	-86			451	245	84%	
Net income	-337	-80			278	176	58%	
CASH FLOWS								
Cash flows from operating activities	921	1,290	-29%		1,670	670		
FINANCIAL POSITION								
Financial preparedness	3,894	3,843	1%		3,894	3,843	1%	
Net debt	-171	3,672			-171	3,672		
KEY RATIOS								
Earnings per share, SEK	-0,17	-0,04			0,14	0,09	56%	
Net debt/EBITDA, times	-0,1	1,7			-0,1	1,7		
Net debt ratio	-2%	46%			-2%	46%		
Return on capital employed (ROCE)	5,4%	3,1%			5,4%	3,1%		
Average number of employees ⁴⁾	34,752	36,486	-5%		35,256	37,407	-6%	

1) Change excluding acquisitions/divestments and currency.

2) From 2015 a new definition of operating margin (operating income as % of net sales) is applied. Numbers for 2014 are restated for comparability. See note 7, Definitions

3) Adjusted for items affecting comparability. See explanation on page 4 and note 7, Definitions.

4) 2014 years numbers are adjusted for change in calculations, e.g. terminated staff in "Futurum" are no longer included.

The report comments on developments in October-December and January-December 2015, respectively, compared to the same periods in 2014 unless otherwise stated.

CEO COMMENTS

HIGH PACE OF CHANGE IN A CHALLENGING WORLD

E-commerce broke records in the run-up to Christmas, and partly as a result of this, PostNord's B2C parcel volumes rose by 17% during the quarter. Meanwhile, the pace of digitization in Denmark remains rapid, resulting in lower mail volumes. Restructuring work continues with maintained intensity throughout the business to ensure long-term profitability and competitiveness.

Christmas e-commerce broke yet again new records. About a third of new agreements are in the e-commerce segment. During the quarter we also signed a number of new significant agreements, mainly within heavy logistics. The logistics business continued to show growth with an increase in parcel volumes totaling 8% for the quarter and 10% for the full year. The logistics market is highly competitive, which requires continued major focus on cost efficiency.

In total, mail volumes declined by 5% in the quarter, of which 9% in Denmark and 4% in Sweden. For the full year 2015 mail volumes fell by 8%, of which 16% in Denmark and 6% in Sweden. The substantially reduced mail income in Denmark is adversely affecting the result, why we are implementing a comprehensive restructuring program for the Danish business. For instance, agreements have been entered into with the Danish trade unions in order to adapt terms and conditions of employment to boost competitiveness, with estimated annual cost savings exceeding SEK 200m as of 2016.

In Q4 the Group's adjusted operating income amounted to SEK 501m (440). The result was positively affected by implemented savings programs and healthy volumes related to Christmas shopping. The result for the quarter has been adjusted for items affecting comparability (net costs) totaling SEK 785m (510), mainly related to restructuring costs. The Group's adjusted operating income for the full year 2015 was SEK 927m (861). The adjustment process is progressing well, and restructuring are continually being implemented to adapt the business to market development.

Current postal regulations are not fully adapted to the increased digitization in the society and the consequent substantial drop in demand for classic mail services. Work on new postal legislation is under way in Denmark, and in Sweden the government established an investigation of the Swedish postal legislation. We welcome these measures since an amendment to the regulations is required to ensure a good postal service under reasonable economic conditions throughout Denmark and Sweden.

To strengthen the increased focus on digital communication, the decision was made to integrate Strålfors more closely into the rest of the Group regarding service development and product ownership of physical and digital communication services. The organization is being adjusted by moving eCommerce to the Logistics business area, which is now called eCommerce & Logistics, and forming Communication Services from the Mail & Communication business area and Strålfors' service development business.

During the year we have worked on building a stronger and more cohesive PostNord. We are on the right path and are gradually reinforcing our position as a leading communication and logistics operator with a Nordic end-to-end offering. An important step in this process is the launch of a joint brand that is being fully implemented in the Nordics through intensive work. Now we are delighted to be able to note that awareness of the PostNord brand has risen dramatically in the Nordics. A survey shows that in just under two years, we have increased the proportion of people who are "VERY" aware of the PostNord brand from 28% till 90% in Sweden, from 12% to 41% in Denmark and from 20% to 60% in Norway. In 2016 the introduction of our brand into Danish mail operations will be substantially accelerated. The rapidly decreasing mail volumes remain a major challenge. Further development of our logistics business, adaptation of the regulatory frameworks, own capacity adaptation, cost efficiency measures and service development in close cooperation with our customers are necessary measures to ensure long-term profitability in line with our owner objectives. The large-scale restructuring being made involve ongoing major challenges for our employees, and we are therefore working target oriented to create and strengthen insight into what the future holds for individual employees. With a strong customer focus we will continue to deliver on our promises.

Håkan Ericsson
President & Group CEO

IMPORTANT EVENTS IN OCTOBER-DECEMBER

Evaluation of conditions for possible divestment of the Strålfors business completed

After evaluating possible divestment of Strålfors, PostNord decided to retain Strålfors in the Group. PostNord will work with Strålfors to integrate its digital and physical communication business more strongly to build more customer benefit and competitiveness.

Annemarie Gardshol, who had been the acting CEO of Strålfors since early summer, became CEO of Strålfors on a permanent basis in October.

Adjusted organization decided to apply as of 1 January 2016

The Communication Services business area was formed from the Mail & Communication business area and Strålfors' service development business. Andreas Falkenmark was appointed as Head of the Communication Services business area.

The eCommerce & Logistics business area was formed from the Logistics business area and the Group unit eCommerce. Peter Kjaer Jensen was appointed as Head of the eCommerce & Logistics business area.

The Group function Commercial Excellence was established. It is headed by Jan Starrsjö, who is also a member of the Group Executive Team. Jan also leads the Group function Strategy.

IMPORTANT EVENTS AFTER THE REPORTING PERIOD

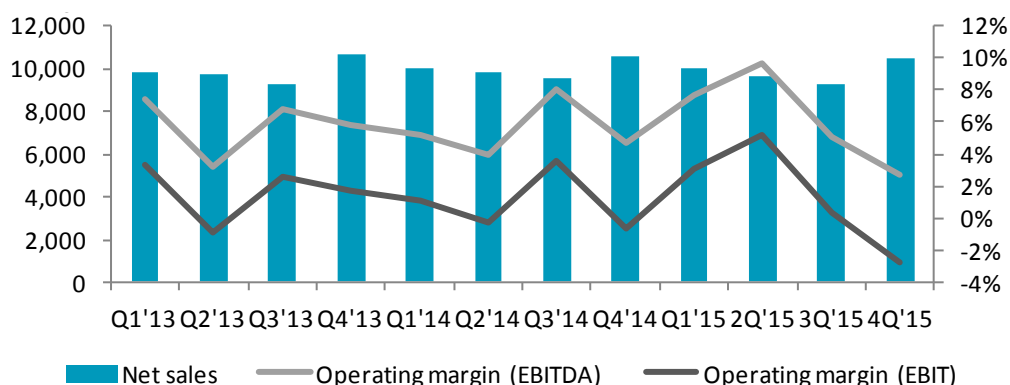
Björn Ekstedt was appointed to PostNord's CIO.

Björn Ekstedt succeeds Joss Delissen, who has decided to leave PostNord. Björn Ekstedt has previously held CIO positions at Sandvik, Vattenfall and other companies, as well as positions in the Swedish Armed Forces. Björn Ekstedt will enter the Group on February 1, 2016 and take over CIO responsibility from March 1, when he will also become a member of PostNord's Group Executive Team.

New business model in Denmark

In Denmark customer demand has entailed a shift of volumes from priority to non-priority mail, which means that priority mail has in practice become an express service. A substantial increase in the price of priority mail was announced and has applied since January 1, 2016 in order to attain reasonable economic conditions for this faster form of delivery.

GROUP SALES AND EARNINGS



October-December

Excluding acquisitions and exchange rate effects, PostNord's net sales decreased by 2%. As a result of continued digitization, mail volumes declined by a total of 5%, of which 9% in Denmark and 4% in Sweden. Christmas e-commerce set a new record, generating higher volumes in goods distribution of mail and parcels. The Group's parcel volumes increased by 8%, of which e-commerce-related B2C parcel volumes rose 17%. Parcel volumes increased in total, but cannot fully compensate for the declining mail volumes.

The Group's adjusted operating income reached SEK 501m (440) and the operating margin was 4.8% (4.2). The improvement on the previous year is mainly due to implemented savings programs and good Christmas shopping volumes.

2015 Q4 SEKm	PostNord Sverige	PostNord Danmark	PostNord Norge	PostNord Finland	PostNord Strålfors	Other	Group total
Net provisions/reversals restructuring activities	-78	-384	-9		-10	-108	-589
Impairment non-current assets					-105	-41	-146
Other		-33			-7	-10	-50
Total items affecting comparability	-78	-417	-9	0	-122	-159	-785

The Group's reported operating income totaled SEK -284m (-70). The operating margin was -2.7% (-0.7). The result includes items affecting comparability totaling SEK 785m (510), mainly comprising restructuring costs and impairment of non-current assets.

Net financial items reached SEK -20m (-16). The tax expense for the quarter was SEK -33m (6). Net income for the period totaled SEK -337m (-80).

January-December

Excluding acquisitions and exchange rate effects, PostNord's net sales decreased by 3%. Mail volumes declined by a total of 8%, of which 16% in Denmark and 6% in Sweden. Parcel volumes increased by 10%, of which e-commerce-related B2C parcel volumes rose 15%.

The Group's adjusted operating income reached SEK 927m (861). The result has been adjusted for items affecting comparability of SEK 363m, net, (510). Cost cuts in both production and administration had a positive impact on the result, while lower mail income, mainly in Denmark, adversely affected the result.

The Group's reported operating income totaled SEK 564m (351). The operating margin was 1.4% (0.9). Net financial items reached SEK -113m (-106), and tax totaled SEK -173m (-69). Net income for the period totaled SEK 278m (176).

2015 Jan-Dec SEKm	PostNord Sverige	PostNord Danmark	PostNord Norge	PostNord Finland	PostNord Strålfors	Other	Group total
Capital gain, real estate		500					500
Net provisions/reversals restructuring activities	-78	-384	-9		-10	-108	-589
Impairment non-current assets					-105	-41	-146
Other	-19	-32			-7	-70	-128
Total items affecting comparability	-97	84	-9	0	-122	-219	-363

2014 Q4 and Jan-Dec SEKm	PostNord Sverige	PostNord Danmark	PostNord Norge	PostNord Finland	PostNord Strålfors	Other	Group total
Capital gain, real estate		366					366
Provisions, restructuring activities administration	-116	-434	-4		-22	-120	-696
Provisions, other	-5		-7		-42	25	-29
Impairment intangible asstes, IT						-151	-151
Total items affecting comparability	-121	-68	-11	0	-64	-246	-510

FINANCIAL POSITION ON DECEMBER 31, 2015

The Group's equity increased to SEK 9,150m from SEK 8,948m on September 30, 2015. The increase mainly stems from revaluation of pension obligations and pension assets under management totaling SEK 875m, net, which was mainly affected by higher interest rates and a positive return on the pension assets. Net income for the period of SEK -337m, changed deferred tax of SEK -192m and translation differences of SEK -146m reduced equity.

For the full year 2015, equity increased to SEK 9,150m from SEK 7,991m on December 31, 2014. The increase is mainly because of revaluation of pension obligations and pension assets under management totaling SEK 1,388m, net, which was mainly affected by higher interest rates and a positive return on the pension assets as well as an improved net income. However, translation differences of SEK -342m and a change in deferred tax of SEK -166m reduced equity.

The Group's net debt decreased by SEK 1,479m in Q4 and amounted to SEK -171m, i.e. a positive net. The reduction is mainly due to the above mentioned revaluation of pension obligations and pension assets under management. For the full year 2015 net debt fell by SEK 3,843m as a result of divestment of property and the above mentioned revaluation of pension obligations and pension assets under management.

The net debt ratio (net debt/equity) reached -2% on December 31, 2015, due to a positive net. The net debt/EBITDA ratio (trailing 12 months) was -0.1.

Net debt

SEKm	Dec 31 2014	Mar 31 2015	Jun 30 2015	Sep 30 2015	Dec 31 2015
Financial receivables	1,092	1,125	1,628	1,155	2,117
Cash and cash equivalents	1,843	2,466	1,445	1,443	1,894
Interest-bearing debt	-5,384	-5,141	-3,816	-3,849	-3,840
Pensions ¹⁾	-1,223	-1,563	0	-57	0
Net debt	-3,672	-3,113	-743	-1,308	171

¹⁾ Includes assets under management. When the assets under management are greater than the estimated net present value of the pension liabilities, they are accounted for under the line item Financial receivables.

Return on capital employed (ROCE) (trailing 12 months) reached 5.4% (3.1). The improvement is thanks to a better underlying result and a lower level of items affecting comparability.

The Group's financial preparedness increased by SEK 451m during the quarter, totaling SEK 3,894m on December 31, 2015 and comprised cash and cash equivalents of SEK 1,894m and an unutilized credit facility of SEK 2,000m maturing in 2017. The Group's financial preparedness was SEK 3,843m on December 31, 2014.

CASH FLOW

October-December

Cash flow from operating activities totaled SEK 921m (1,290). The lower cash flow is primarily attributable to lower payments of operating receivables at the end of the year.

Cash flow from investing activities totaled SEK -435m (35). Investments in property, plant and equipment are still being made under tight governance of investing activities. The investments primarily related to vehicles in production as well as equipment for transportation and sorting. The preceding year was positively affected by the sale of property in Denmark.

Cash flow from financing activities totaled SEK -31m (-170).

January-December

Cash flow from operating activities totaled SEK 1,670m (670). The improvement on last year is mainly due to Q1 2014 was negatively impacted by payment deferrals at the turn of 2013/2014 as well as improvements in working capital and operating income during 2015.

Cash flow from investing activities totaled SEK -646m (-1,386). A property in Copenhagen was divested for SEK 1,160m during Q2 2015. In conjunction with the divestment, the buyer took over a property loan of SEK 665m, and SEK 495m was paid. A property in Copenhagen was divested for DKK 400m during Q4 2014. Investments in property, plant and equipment decreased as new terminals were completed and investing activities were more strictly governed.

Cash flow from financing activities totaled SEK -967m (566). In the course of 2015 bond loans under the MTN program and commercial paper were repaid totaling SEK 740m. Loans of SEK 750m, net, were raised in 2014.

COUNTRIES

As of 2015, financial reporting for the segments is presented per country organization. Common notes applicable to the financial tables in the following sections are presented at the end of the segments on page 10.

PostNord Sweden

PostNord Sweden ^{1) 2)} SEKm	Oct-Dec	Oct-Dec	Excl. ³⁾		Jan-Dec	Jan-Dec	Excl. ³⁾	
	2015	2014	Δ	Δ	2015	2014	Δ	Δ
Net sales	6,173	6,228	-1%	-1%	23,080	23,154	0%	0%
of which Mail & Communication (external)	3,440	3,592	-4%	-4%	12,995	13,513	-4%	-4%
of which Logistics (external)	2,414	2,387	1%	1%	9,012	8,756	3%	3%
Operating income (EBIT)	181	187			750	748		
Operating margin, % ⁴⁾	2,9%	3,0%			3,2%	3,2%		
Adjusted operating income (EBIT) ⁵⁾	260	308			847	869		
Adjusted operating margin, % ^{4) 5)}	4,2%	4,9%			3,7%	3,8%		

The figures for PostNord Sweden have been restated for 2014 to reflect the fact that PostNord Strålfors' fulfilment business has been transferred to PostNord Sweden.

October-December

PostNord Sweden's net sales were down 1%. In Mail & Communication sales fell 4% as the result of a 4% decline in mail volumes. Logistics increased its sales by 1% as the result of higher parcel volumes related to positive growth in e-commerce.

Adjusted operating income totaled SEK 260m (308). The lower result is mainly related to the mix effect with a lower proportion of income for the mail business and higher social security costs for young people in Sweden.

January-December

PostNord Sweden's net sales were unchanged. In Mail & Communication sales fell 4% as the result of a 6% decline in mail volumes. In 2014 extra mailings took place related to the EU elections and the general election in Sweden. Sales for Logistics in Sweden increased 3% as a result of higher parcel volumes and new customer contracts, mainly in the area of third-party logistics (TPL).

Adjusted operating income totaled SEK 847m (869). Cost cuts and growth in Logistics proved beneficial, but the declining mail volumes, higher social security costs for young people and increased sick leave had a negative impact on the result.

PostNord Denmark

PostNord Denmark ^{1) 2)} SEKm	Oct-Dec	Oct-Dec	Excl. ³⁾		Jan-Dec	Jan-Dec	Excl. ³⁾	
	2015	2014	Δ	Δ	2015	2014	Δ	Δ
Net sales	2,695	2,712	-1%	-1%	9,987	10,164	-2%	-4%
<i>of which Mail & Communication (external)</i>	1,619	1,722	-6%	-6%	6,109	6,600	-7%	-10%
<i>of which Logistics (external) ⁶⁾</i>	939	851	10%	10%	3,400	3,079	10%	7%
Operating income (EBIT)	-391	54			-287	-218		
Operating margin, % ⁴⁾	-14,5%	2,0%			-2,9%	-2,1%		
Adjusted operating income (EBIT) ⁵⁾	27	122			-371	-150		
Adjusted operating margin, % ^{4) 5)}	1,0%	4,5%			-3,7%	-1,5%		

October-December

PostNord Denmark's net sales were down by a total of 1%. Mail & Communication reported a fall of 6% in income as the result of a 9% decline in mail volumes. A positive price effect partially counteracted the decrease in volumes. Logistics in Denmark increased by 10%, thanks to higher parcel volumes and new customer contracts in service logistics.

Adjusted operating income totaled SEK 27m (122). The result was substantially affected by lower mail income that has not yet been fully compensated for by cost adjustments. A comprehensive restructuring program for the Danish business is in progress. During the quarter agreements were entered into with the Danish trade unions regarding adaptation of applicable terms and conditions of employment, which will result in annual cost savings of more than SEK 200m. In order to continually adapt the organization to the lower mail volumes, provisions were reported relating to restructuring totaling SEK 384m, net, (434) during the quarter.

Additionally during the quarter the administrative Danish headquarters were relocated to more cost-effective, modern premises.

Work to amend postal legislation on the basis of changed customer demand has been under way in Denmark for a while. For example, customer demand has entailed a shift of volumes from priority to non-priority mail, why a substantial increase in the price of priority mail took effect as of January 1, 2016.

January-December

PostNord Denmark's net sales were down 2%. Excluding acquisitions and exchange rate effects, net sales were down by 4%. Excluding exchange rate effects, Mail & Communication in Denmark declined by 10% as a result of a 16% drop in mail volumes. Logistics in Denmark increased by 7%, excluding exchange rate effects, as a result of higher volumes in parcel logistics and new customer contracts in service logistics. Adjusted operating income totaled SEK -371m (-150). See above.

PostNord Norway

PostNord Norway ^{1) 2)} SEKm	Oct-Dec	Oct-Dec	Excl. ³⁾		Jan-Dec	Jan-Dec	Excl. ³⁾	
	2015	2014	Δ	Δ	2015	2014	Δ	Δ
Net sales	1,009	1,104	-9%	-4%	4,112	4,313	-5%	-3%
<i>of which Mail & Communication (external)</i>	13	11	18%	21%	47	37	27%	32%
<i>of which Logistics (external)</i>	881	997	-12%	-7%	3,660	3,933	-7%	-5%
Operating income (EBIT)	-9	-65			-34	-46		
Operating margin, % ⁴⁾	-0,9%	-5,9%			-0,8%	-1,1%		
Adjusted operating income (EBIT) ⁵⁾	0	-54			-25	-35		
Adjusted operating margin, % ^{4) 5)}	0,0%	-4,9%			-0,6%	-0,8%		

October-December

PostNord Norway's net sales decreased by 9%. Excluding acquisitions and exchange rate effects, net sales fell by 4% due to less demand as a result of a slowdown in the Norwegian economy

related to the drastic drop in the price of oil. The adjusted operating income amounted to SEK 0m (-54), and was positively affected by implemented savings programs.

January-December

Year-on-year net sales for PostNord Norway decreased by 5%. Excluding acquisitions and exchange rate effects, net sales were down by 3%. Growth in the e-commerce market remains strong, but the tough price competition in logistics is holding back both sales and profitability. The second half of 2015 was also influenced by the slowdown in the Norwegian economy. The adjusted operating income for the whole year improved to reach SEK -25m (-35).

PostNord Finland

PostNord Finland ^{1) 2)} SEKm	Oct-Dec	Oct-Dec	Excl. ³⁾		Jan-Dec	Jan-Dec	Excl. ³⁾	
	2015	2014	Δ	Δ	2015	2014	Δ	Δ
Net sales	243	175	39%	5%	787	665	18%	4%
of which Mail & Communication (external)	4	4	0%	2%	15	15	0%	-3%
of which Logistics (external)	177	116	53%	3%	538	441	22%	1%
Operating income (EBIT)	-5	-2			-1	-5		
Operating margin, % ⁴⁾	-2,0%	-1,1%			-0,1%	-0,8%		
Adjusted operating income (EBIT) ⁵⁾	-5	-2			-1	-5		
Adjusted operating margin, % ^{4) 5)}	-2,0%	-1,1%			-0,1%	-0,8%		

October-December

PostNord Finland's net sales grew by 39%, including the recently acquired company Uudenmaan Pikakuljetus Oy (UPK). Excluding acquisitions and exchange rate effects, net sales increased 5%, thanks to higher volumes in parcels and pallets. This was achieved despite a challenging economic situation in Finland and tough competition in the logistics market.

The adjusted operating income amounted to SEK -5m (-2), and was negatively impacted by integration costs related to the acquisition of UPK. Higher sales and savings programs implemented had a favorable impact on the result.

January-December

PostNord Finland's net sales grew by 18%. Excluding acquisitions and exchange rate effects, net sales increased 4%, primarily in parcels and pallets.

Adjusted operating income totaled SEK -1m (-5). The improvement is related to higher sales and previously implemented cost-cutting programs. Transaction and integration costs related to acquisitions had a negative impact on the result during H2.

The company Uudenmaan Pikakuljetus Oy (UPK) was acquired on September 1. The deal considerably strengthens PostNord's position in Finland within domestic parcel transportation, scheduled deliveries, logistics solutions for healthcare and e-commerce and temperature-controlled transport services.

PostNord Strålfors

PostNord Strålfors ^{1) 2)} SEKm	Oct-Dec	Oct-Dec	Excl. ³⁾		Jan-Dec	Jan-Dec	Excl. ³⁾	
	2015	2014	Δ	Δ	2015	2014	Δ	Δ
Net sales	588	604	-3%	-2%	2,335	2,380	-2%	-3%
Operating income (EBIT)	-93	-50			-36	-49		
Operating margin, % ⁴⁾	-15,8%	-8,3%			-1,5%	-2,1%		
Adjusted operating income (EBIT) ⁵⁾	29	14			86	15		
Adjusted operating margin, % ^{4) 5)}	4,9%	2,3%			3,7%	0,6%		

The figures for PostNord Strålfors have been restated for 2014 to reflect that the fulfilment business has been transferred to PostNord Sweden.

October-December

Net sales for PostNord Strålfors decreased by 3%. Excluding acquisitions and exchange rates net sales were down 2%, mainly due to a declining market for physical printing solutions, which has been compensated for with higher sales from new customer agreements and higher volumes in digital communication offerings.

Adjusted operating income totaled SEK 29m (14). The improvement is mainly due to implemented cost-cutting programs.

January-December

Net sales for PostNord Strålfors decreased by 2%. Excluding acquisitions and exchange rate effects, net sales were down by 3%.

Adjusted operating income totaled SEK 86m (15). The improvement is mainly due to implemented cost-cutting programs.

Other countries and eliminations

Other countries and eliminations ^{1) 2)} SEKm	Oct-Dec	Oct-Dec	Δ	Jan-Dec	Jan-Dec	Δ
	2015	2014		2015	2014	
Net sales	388	346	12%	1,327	1,303	2%
<i>of which internal</i>	2	2		3	4	
Eliminations	-662	-570		-2,277	-2,030	
Operating income (EBIT)	33	-194		172	-79	

January-December

Net sales are primarily related to Direct Link. Q4 contains items affecting comparability totaling SEK 219m; see page 5.

Common notes applicable to the financial tables in the above section:

- 1) Division into geographic areas is principally based on registered corporate domicile.
- 2) All figures are adjusted in line with the new organization and Group overheads are charged to all countries, but not PostNord Strålfors. See Note 2, Segment reporting.
- 3) Change excluding acquisitions/divestment within operational activities and exchange rates.
- 4) As of 2015 a new definition for operating margin has been applied (operating income as a percentage of net sales). Comparative periods have been restated. See Note 7, Definitions.
- 5) Adjusted for items affecting comparability. See Note 7, Definitions.
- 6) Including Logistics' operations in Germany.

BUSINESS AREAS

External net sales ¹⁾	Oct-Dec	Oct-Dec	Excl. ²⁾		Jan-Dec	Jan-Dec	Excl. ²⁾	
SEKm	2015	2014	△	△	2015	2014	△	△
Mail & Communication	5,461	5,667	-4%	-4%	20,490	21,438	-4%	-6%
Logistics	4,411	4,350	1%	1%	16,610	16,207	2%	2%
PostNord Strålfors	562	583	-4%	-3%	2,251	2,305	-2%	-4%
Group total	10,434	10,600	-2%	-2%	39,351	39,950	-1%	-3%

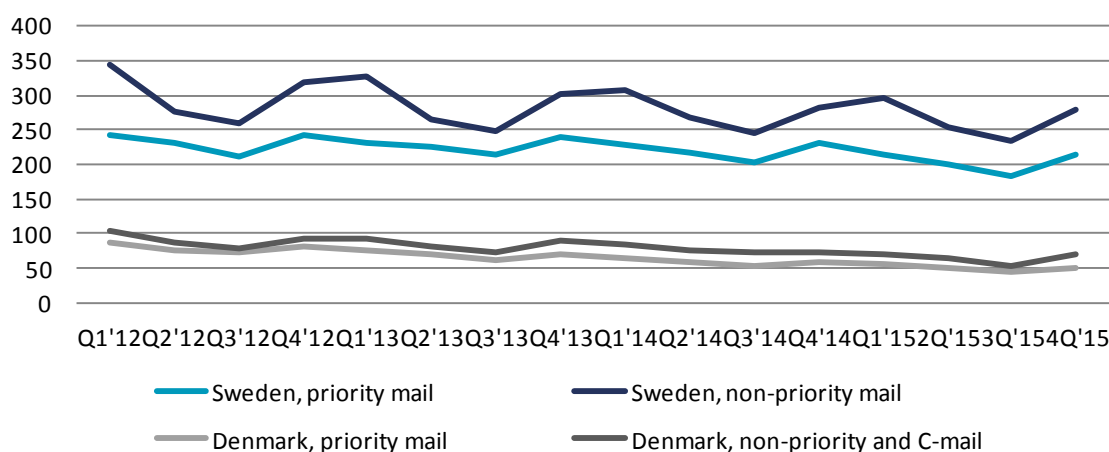
¹⁾ 2014 numbers are restated in accordance with the new organization.

²⁾ Change excluding acquisitions/divestments and currency.

Mail & Communication

Year-on-year net sales for the business area Mail & Communication decreased by 4% during the quarter. Excluding acquisitions and exchange rate effects, net sales were down by 4%. The lower net sales are mainly due to continued digitization and declining mail volumes.

Mail volumes, millions of units



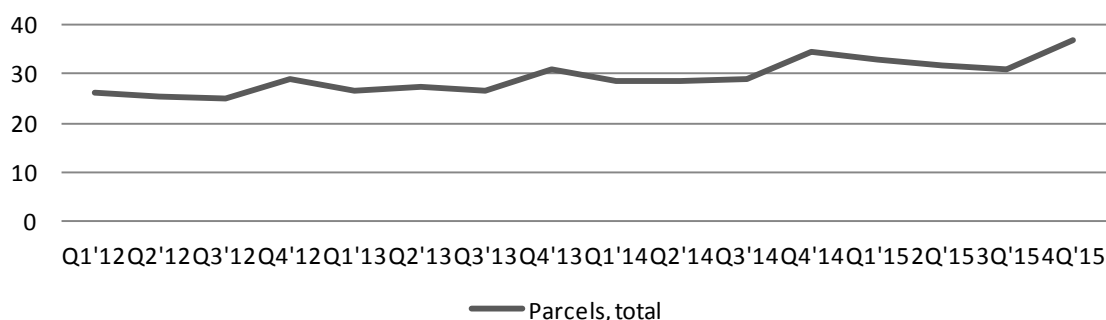
Mail volumes declined by a total of 5% in the quarter due to digitization, of which 9% in Denmark and 4% in Sweden. The volumes in Denmark were partially affected in a favorable way through extra mailings related to the EU during the quarter. The volume decline was somewhat mitigated by further strong growth in e-commerce-related services. The development of Swedish Varubrev services remains positive, with growth of 17% compared to Q4 2014.

During 2015 mail volumes fell by a total of 8%, of which 16% in Denmark and 6% in Sweden, year-on-year.

Logistics

Year-on-year net sales for Business area Logistics rose 1% during the quarter. E-commerce is continuing to show strong growth, and parcel volumes rose 8% during the quarter, of which the number of e-commerce-related B2C items increased by 17%. For the whole of 2015 the volumes rose 10%, of which e-commerce-related B2C volumes increased 15%. The volumes increased in all markets. The tough price competition in logistics is, however, subduing sales growth.

Parcel volumes, millions of units



PostNord Strålfors

See comments on PostNord Strålfors in the "Countries" section.

RISKS AND UNCERTAINTIES

PostNord is exposed to strategic, operational and financial risks. Please refer to PostNord's 2014 Annual and Sustainability Report (pages 54-55 and Note 2 on pages 66-67), for a description of risks, uncertainties, risk management and significant assessments and estimates. No material changes or assessments have been made since the publication of the Annual and Sustainability Report.

ANNUAL GENERAL MEETING 2016

The AGM will take place on April 28, 2016 at PostNord's headquarters located at Terminalvägen 24 in Solna, Sweden. Information about the AGM will be published on the website www.postnord.com.

PROPOSAL FOR DIVIDEND

Considering the Company's results and continued restructuring requirements the Board of Directors proposes that no dividend be paid.

FINANCIAL CALENDAR

Annual and Sustainability Report	March 18, 2016
Annual General Meeting 2016	April 28, 2016
Interim report January-March 2016	April 29, 2016
Interim report January-June 2016	August 12, 2016
Interim report January-September 2016	October 28, 2016

Solna, February 10, 2016
PostNord AB (publ), CIN 556771-2640

Håkan Ericsson
President and Group CEO

This report has not been subject to review by the Company's auditors.

PostNord AB (publ) is required to disclose this information under the Securities Markets Act. The information was submitted for publication at 8:30 a.m. CET on Wednesday, February 10, 2016.

Every care has been taken in the translation of this interim report. In the event of discrepancies, the Swedish original will supersede the English translation.

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FINANCIAL STATEMENTS

Consolidated income statement

SEKm	Note	Oct-Dec 2015	Oct-Dec 2014	Jan-Dec 2015	Jan-Dec 2014
	1				
Net sales		10,434	10,600	39,351	39,950
Other income		72	432	761	632
Income	2	10,506	11,032	40,112	40,582
Personnel expenses	3	-4,431	-4,675	-17,624	-18,212
Transport expenses	3	-2,649	-2,623	-10,051	-9,832
Other expenses	3,4	-3,148	-3,219	-10,005	-10,356
Depreciation, amortization and impairments	3	-562	-590	-1,872	-1,847
Expenses		-10,790	-11,107	-39,552	-40,247
Participations in the earnings of associated companies		0	5	4	16
OPERATING INCOME		-284	-70	564	351
Financial income		6	62	21	89
Financial expenses		-26	-78	-134	-195
Net financial items		-20	-16	-113	-106
INCOME BEFORE TAX		-304	-86	451	245
Tax		-33	6	-173	-69
NET INCOME		-337	-80	278	176
Attributable to					
Parent company shareholders		-337	-80	276	173
Non-controlling interests		0	0	2	3
Earnings per share, SEK		-0,17	-0,04	0,14	0,09

Consolidated statement of comprehensive income

SEKm	Oct-Dec 2015	Oct-Dec 2014	Jan-Dec 2015	Jan-Dec 2014
NET INCOME	-337	-80	278	176
OTHER COMPREHENSIVE INCOME				
Items that cannot be transferred to net income				
Revaluation of pension liabilities	875	-869	1,388	-1,682
Change in deferred tax	-192	191	-166	370
Total	683	-678	1,222	-1,312
Items that have been or may be transferred to net income				
Cash flow hedges after tax	2	-2	4	-12
Translation differences	-146	12	-342	237
Total	-144	10	-338	225
TOTAL OTHER COMPREHENSIVE INCOME	539	-668	884	-1,087
COMPREHENSIVE INCOME	202	-748	1,162	-911
Attributable to				
Parent company shareholders	202	-748	1,160	-914
Non-controlling interests	0	0	2	3

Consolidated statement of financial position

SEKm	Note	Dec 31 2014	Mar 31 2015	Jun 30 2015	Sep 30 2015	Dec 31 2015
	1					
ASSETS						
Goodwill		3,372	3,361	3,361	3,358	3,236
Other intangible assets		1,319	1,244	1,163	1,079	955
Property, plant and equipment		9,923	9,066	8,873	8,713	8,664
Participations in associated companies and joint ventures		83	85	72	73	71
Financial investments		257	258	255	248	250
Other non-current receivables		887	915	1,420	954	1,945
Deferred tax assets		566	557	502	647	484
Total non-current assets		16,407	15,486	15,646	15,072	15,605
Inventories		177	170	168	158	150
Tax assets		367	343	396	520	527
Trade receivables		4,620	4,689	4,402	4,347	4,524
Prepaid expenses and accrued income		1,289	1,277	1,484	1,464	1,251
Other receivables		389	391	1,129	666	563
Cash and cash equivalents		1,843	2,466	1,445	1,443	1,894
Assets held for sale		372	997	286	200	209
Total current assets		9,057	10,333	9,310	8,798	9,118
TOTAL ASSETS		25,464	25,819	24,956	23,870	24,723
EQUITY AND LIABILITIES						
EQUITY						
Capital stock		2,000	2,000	2,000	2,000	2,000
Other contributed equity		9,954	9,954	9,954	9,954	9,954
Reserves		-1,692	-1,744	-1,836	-1,886	-2,030
Retained earnings		-2,275	-2,577	-699	-1,123	-777
Total equity attributable to parent company shareholders		7,987	7,633	9,419	8,945	9,147
Non-controlling interests		4	4	2	3	3
TOTAL EQUITY		7,991	7,637	9,421	8,948	9,150
LIABILITIES						
Non-current interest-bearing liabilities		4,577	3,772	3,805	3,816	3,705
Other non-current liabilities		59	38	38	38	40
Pensions		1,223	1,563		57	
Other provisions	4	1,730	1,655	1,526	1,529	1,712
Deferred tax liabilities		650	626	954	799	861
Total non-current liabilities		8,239	7,654	6,323	6,239	6,318
Current interest-bearing liabilities		807	1,368	11	34	134
Trade payables		2,010	2,252	2,070	1,947	2,294
Tax liabilities		65	68	84	73	47
Other current liabilities		1,742	1,762	1,919	2,098	1,727
Accrued expenses and prepaid income		3,929	4,442	4,570	4,030	4,404
Other provisions	4	681	636	558	501	649
Total current liabilities		9,234	10,528	9,212	8,683	9,255
TOTAL LIABILITIES		17,473	18,182	15,535	14,922	15,573
TOTAL EQUITY AD LIABILITIES		25,464	25,819	24,956	23,870	24,723

Consolidated statement of changes in equity

SEKm	Equity attributable to the parent company's shareholders						Non-controlling interests	Total equity
	Capital stock ¹⁾	Contributed equity	Translation differences	Hedging reserve	Retained earnings			
Opening balance 1 Jan 2014	2,000	9,954	-1,917		-1,007	4	9,034	
Other comprehensive income for the period								
Net income for the period					173	3	176	
Other comprehensive income for the period			237	-12	-1,312		-1,087	
Total other comprehensive income for the period			237	-12	-1,139	3	-911	
Dividend					-129	-3	-132	
Closing balance 31 Dec 2014	2,000	9,954	-1,680	-12	-2,275	4	7,991	

Opening balance 1 Jan 2015	2,000	9,954	-1,680	-12	-2,275	4	7,991
Other comprehensive income for the period							
Net income for the period					276	2	278
Other comprehensive income for the period			-342	4	1,222		884
Total other comprehensive income for the period			-342	4	1,498	2	1,162
Dividend						-3	-3
Closing balance 31 Dec 2015	2,000	9,954	-2,022	-8	-777	3	9,150

1) Number of shares is 2,000,000,001: 1,524,905,971 ordinary shares and 475,094,030 series B shares.

Consolidated statement of cash flows

SEKm	Oct-Dec 2015	Oct-Dec 2014	Jan-Dec 2015	Jan-Dec 2014
OPERATING ACTIVITIES				
Income before tax	-304	-86	451	245
Adjustments for non-cash items:				
Reversal of depreciation, amortization and impairments	562	590	1,872	1,847
Capital gain/loss from sale of PP&E	14	-447	-482	-431
Change in pension liability	-32	23	-713	-468
Other provisions	244	473	-117	341
Other items not affecting liquidity	10	13	-6	6
Taxes	-45	-101	-79	-116
Cash flow from operating activities before changes in working capital	449	465	926	1,424
Cash flow from changes in working capital				
Increase(-)/decrease(+) in inventories	8	60	28	48
Increase(-)/decrease(+) in other operating receivables	162	679	76	138
Increase(+)/decrease(-) in other operating liabilities	338	143	629	-947
Other changes in working capital	-36	-57	11	7
Changes in working capital	472	825	744	-754
Cash flow from operating activities	921	1,290	1,670	670
INVESTING ACTIVITIES				
Purchase of property, plant and equipment	-385	-356	-1,027	-1,478
Sale of property, plant and equipment	2	554	525	582
Purchase of other intangible fixed assets	-49	-109	-82	-212
Divestment of other intangible fixed assets		5		5
Acquisition of subsidiaries, net	-3	-16	-81	-85
Change in financial assets		-43	19	-198
Cash flow from investing activities	-435	35	-646	-1,386
FINANCING ACTIVITIES				
Amortized debts		-400	-843	-600
New debts raised		200		1,350
Dividend paid			-3	-132
Net pension transactions	-21	-21	-85	-85
Increase(+)/decrease(-) in other interest-bearing liabilities	-10	51	-36	33
Cash flow from financing activities	-31	-170	-967	566
CASH FLOW FOR THE PERIOD	455	1,155	57	-150
Cash and cash equivalents, opening balance	1,443	684	1,843	1,981
Translation difference in cash and cash equivalents	-4	4	-6	12
Cash and cash equivalents, closing balance	1,894	1,843	1,894	1,843

PARENT COMPANY

The parent company, PostNord AB, conducted a very limited intercompany service operation and had three employees by the end of the period.

Parent Company income statement

SEKm	Note	Oct-Dec 2015	Oct-Dec 2014	Jan-Dec 2015	Jan-Dec 2014
	1				
Other income		7	5	26	20
Income		7	5	26	20
Personnel expenses		-8	-8	-33	-32
Other expenses		-3	-2	-6	-8
Operating expenses		-11	-10	-39	-40
OPERATING INCOME		-4	-5	-13	-20
Income from participations in group companies			200		200
Interest income and similar income items		48		49	13
Interest expense and similar expense items		-33	-54	-77	-183
Financial items		15	146	-28	30
Income after financial items		11	141	-41	10
Balance sheet appropriations		34	182	34	182
Income before tax		45	323	-7	192
Tax					
NET INCOME		45	323	-7	192

Parent Company statement of comprehensive income

SEKm	Oct-Dec 2015	Oct-Dec 2014	Jan-Dec 2015	Jan-Dec 2014
Net income	45	323	-7	192
Other comprehensive income for the period				
COMPREHENSIVE INCOME	45	323	-7	192

Parent Company balance sheet

SEKm	Note	Dec 31 2014	Mar 31 2014	Jun 30 2015	Sep 30 2015	Dec 31 2015
	1					
ASSETS						
Financial assets		11,685	11,686	11,691	11,691	11,689
Total non-current assets		11,685	11,686	11,691	11,691	11,689
Current receivables		9,043	8,828	8,276	8,232	8,247
Total current assets		9,043	8,828	8,276	8,232	8,247
TOTAL ASSETS		20,728	20,514	19,967	19,923	19,936
EQUITY AND LIABILITIES						
Equity		15,771	15,772	15,762	15,722	15,764
Non-current liabilities		4,183	4,156	4,152	4,174	4,046
Current liabilities		774	586	53	27	126
TOTAL EQUITY AND LIABILITIES		20,728	20,514	19,967	19,923	19,936

Parent Company pledged assets and contingent liabilities

	Dec 31 2014	Mar 31 2014	Jun 30 2015	Sep 30 2015	Dec 31 2015
Assets pledged as collateral	9	10	11	11	13
Warranty, PRI	136	136	136	136	135
Guarantees on behalf of subsidiaries	550	453	415	479	726
Total	695	599	562	626	874

NOTES TO FINANCIAL STATEMENTS

Note 1 Accounting principles

The consolidated financial statements were prepared in accordance with International Financial Reporting Standards (IFRS), issued by the International Accounting Standards Board (IASB), together with interpretation statements from the International Financial Reporting Interpretations Committee (IFRIC), to the extent that they have been approved by the European Commission for application within the European Union. In addition to IFRS, additional rules from the Swedish Annual Accounts Act and the Swedish Financial Reporting Board's RFR 1, Supplemental Financial Statements for Groups, were also applied. PostNord Group's year-end report is prepared in accordance with IAS 34, Interim Financial Reporting, and with supplementary rules from the Annual Accounts Act. The same accounting principles and methods of calculation were used in this year-end report as in the 2014 Annual and Sustainability Report.

The parent company applies the Annual Accounts Act and RFR 2, Accounting for Legal Entities; in effect, the same accounting principles as the Group. The differences between the parent company's and the Group's accounting principles result from the parent company's limitations in applying IFRS as a consequence of the Annual Accounts Act and the Act on Safeguarding of Pension Commitments, and are to some extent based on tax considerations. The same accounting principles and methods of calculation were used in this year-end report as in the 2014 Annual and Sustainability Report.

Note 2 Segment reporting

PostNord's organization into business areas is based on the manner in which PostNord is governed and activities are reported to management. Market pricing applies to internal dealings between PostNord business areas. There is no latitude for making external purchases where the service in question is available internally. In PostNord's operational structure, though not in its legal structure, cost distribution of corporate shared service functions is at cost price. From 2015 the financial reporting apply the new organization with segments per country division. Numbers for 2014 are restated for comparability.

Countries (see Countries section)

Countries are divided into the following country organizations: PostNord Sweden, PostNord Denmark (incl. Germany), PostNord Norway, PostNord Finland, PostNord Strålfors and Other countries. The countries market and sell the business areas' end-to-end solutions within the Nordics.

PostNord Sweden offers mail- and logistic solutions as well as e-commerce at the Swedish market and is also responsible for PostNord's fulfilment business .

PostNord Denmark offers mail- and logistic solutions as well as e-commerce at the Danish market and is also responsible for PostNord's e-commerce and logistics business in Germany.

PostNord Norway and Finland offer mail- and logistic solutions as well as e-commerce at the Norwegian and Finnish market respectively.

PostNord Strålfors operates in the area of information logistics. The company develops and offers communication solutions that create stronger, more personal customer relationships for companies that have large customer bases.

Other comprises business outside the countries served by the segment, shared services and corporate functions including the parent company and Group adjustments. The adjustments are IFRS adjustments regarding pensions in accordance with IAS 19, Employee Benefits, and finance leasing in accordance with IAS 17, Lease Agreements. From Other, service costs for shared services and corporate functions are allocated to the countries. Cost allocations are taken up as income in Other under Other Income, Internal. Within the countries, cost allocations are recognized in Other Expenses.

Eliminations comprise the elimination of internal transactions.

Business segments (see Business Areas section)

Business area Mail & Communication provides distribution solutions in the communication market for physical and digital mail, direct mail and newspaper services, as well as facility management services.

Business area Logistics offers logistics services in the areas of parcels, express and messaging, consignment freight, mixed cargo, thermal, Air & Ocean and third-party logistics. Business area Logistics has a comprehensive offering and distribution network for businesses and retail customers in the Nordic market.

PostNord Strålfors operates in the area of information logistics. The company develops and offers communication solutions that create stronger, more personal customer relationships for companies that have large customer bases.

Note2 Segment reporting

SEKm	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
	2014	2014	2014	2014	2015	2015	2015	2015
PostNord Sweden ^{1) 2)}								
Net sales	5,799	5,682	5,445	6,228	5,818	5,665	5,424	6,173
<i>of which internal</i>	219	204	212	250	242	250	261	319
Operating income (EBIT)	72	101	387	187	228	173	167	181
Operating margin, % ³⁾	1,2%	1,8%	7,1%	3,0%	3,9%	3,1%	3,1%	2,9%
Adjusted operating income (EBIT) ⁴⁾				308			186	260
Adjusted operating margin, % ^{3) 4)}				4,9%			3,4%	4,2%
PostNord Denmark ^{1) 2) 5)}								
Net sales	2,560	2,453	2,439	2,712	2,567	2,402	2,323	2,695
<i>of which internal</i>	117	105	121	138	124	115	102	137
Operating income (EBIT)	-22	-193	-57	54	-47	298	-148	-391
Operating margin, % ³⁾	-0,9%	-7,9%	-2,3%	2,0%	-1,8%	12,4%	-6,4%	-14,5%
Adjusted operating income (EBIT) ⁴⁾				122		-202	-149	27
Adjusted operating margin, % ^{3) 4)}				4,5%		-8,4%	-6,4%	1,0%
PostNord Norway ^{1) 2)}								
Net sales	1,042	1,078	1,089	1,104	1,077	1,056	970	1,009
<i>of which internal</i>	80	94	98	103	94	97	99	115
Operating income (EBIT)	13	13	-7	-65	11	-5	-31	-9
Operating margin, % ³⁾	1,2%	1,2%	-0,6%	-5,9%	1,0%	-0,5%	-3,2%	-0,9%
Adjusted operating income (EBIT) ⁴⁾				-54				0
Adjusted operating margin, % ^{3) 4)}				-4,9%				0,0%
PostNord Finland ^{1) 2)}								
Net sales	162	160	168	175	175	171	198	243
<i>of which internal</i>	50	50	55	55	58	55	59	62
Operating income (EBIT)	-3	-2	2	-2	1	-1	4	-5
Operating margin, % ³⁾	-1,9%	-1,3%	1,2%	-1,1%	0,6%	-0,6%	2,0%	-2,0%
Adjusted operating income (EBIT) ⁴⁾				-2				
Adjusted operating margin, % ^{3) 4)}				-1,1%				
PostNord Strålfors ^{1) 2)}								
Net sales	619	590	567	604	641	584	522	588
<i>of which internal</i>	21	16	16	22	21	21	16	26
Operating income (EBIT)	1	-8	8	-50	26	8	23	-93
Operating margin, % ³⁾	0,2%	-1,4%	1,4%	-8,3%	4,1%	1,4%	4,4%	-15,8%
Adjusted operating income (EBIT) ⁴⁾				14				29
Adjusted operating margin, % ^{3) 4)}				2,3%				4,9%
Other countries and eliminations ^{1) 2)}								
Net sales	304	324	329	347	294	326	319	388
<i>of which internal</i>	0	2	0	2	0	0	1	2
Eliminations	-487	-471	-502	-570	-539	-538	-538	-662
Operating income (EBIT)	45	59	12	-194	93	30	18	33
Group total								
Net sales	9,999	9,816	9,535	10,600	10,033	9,666	9,218	10,434
Group operating income (EBIT)	106	-30	345	-70	312	503	33	-284
Group net financial items	-21	-32	-37	-16	-22	-48	-23	-20
Group income before tax	85	-62	308	-86	290	455	10	-304

1) Division into geographic areas is principally based on corporate registered domicile.

2) 2014 numbers are restated in accordance with the new organization.

3) From 2015 a new definition of operating margin (operating income as % of net sales) is applied. Numbers for 2014 are restated for comparability. See note 7, Definitions.

4) Adjusted for items affecting comparability. See note 7, Definitions.

5) Including Logistics' operations in Germany.

Note 3 Income statement, restructuring costs by segment

SEKm	Q1 2014	Q2 2014	Q3 2014	Q4 2014	Q1 2015	Q2 2015	Q3 2015	Q4 2015
PostNord Sweden	-170	-61	-64	-169	-55	-59	-89	-175
PostNord Denmark	-28	-15	-23	-448	-3	0	0	-416
PostNord Norway	-25	-2	0	-10	0	0	0	-9
PostNord Finland	0	0	0	0	0	0	0	0
PostNord Strålfors	-17	0	0	-56	0	0	0	-17
Other	-27	-23	5	-90	18	2	-31	-114
Total	-267	-101	-82	-773	-40	-57	-120	-731

Note 4 Other provisions

SEKm	Q1 2014	Q2 2014	Q3 2014	Q4 2014	Q1 2015	Q2 2015	Q3 2015	Q4 2015
Opening balance	1,941	2,027	2,005	1,874	2,411	2,291	2,084	2,030
Provisions	239	137	89	751	24	15	44	895
<i>of which restructuring activities</i>	221	75	26	824	6	3	36	860
<i>of which pensions</i>	16	53	62	-69	13	-2	4	35
<i>of which other</i>	2	9	1	-4	5	14	4	0
Reversals	-22	-29	-20	-177	-14	0	0	-237
Utilizations	-133	-142	-201	-190	-165	-152	-125	-363
<i>of which restructuring activities</i>	-124	-138	-197	-177	-164	-150	-120	-139
<i>of which pensions</i>								-214
<i>of which other</i>	-9	-4	-4	-13	-1	-2	-5	-10
Translation effects	2	12	1	153	35	-70	27	36
Closing balance	2,027	2,005	1,874	2,411	2,291	2,084	2,030	2,361
<i>of which current</i>	690	635	481	681	636	558	501	649
<i>of which non-current</i>	1,337	1,370	1,393	1,730	1,655	1,526	1,529	1,712

<i>(Accumulated)</i>	Jan-Mar 2014	Jan-Jun 2014	Jan-Sep 2014	Jan-Dec 2014	Jan-Mar 2015	Jan-Jun 2015	Jan-Sep 2015	Jan-Dec 2015
SEKm	2014	2014	2014	2014	2015	2015	2015	2015
Opening balance	1,941	1,941	1,941	1,941	2,411	2,411	2,411	2,411
Provisions	239	376	465	1,216	24	39	83	978
<i>of which restructuring activities</i>	221	296	322	1,146	6	9	45	905
<i>of which pensions</i>	16	69	131	62	13	11	15	50
<i>of which other</i>	2	11	12	8	5	19	23	23
Reversals	-22	-51	-71	-248	-14	-14	-14	-251
Utilizations	-133	-275	-476	-666	-165	-317	-442	-805
<i>of which restructuring activities</i>	-124	-262	-459	-636	-164	-314	-434	-573
<i>of which pensions</i>								-214
<i>of which other</i>	-9	-13	-17	-30	-1	-3	-8	-18
Translation effects	2	14	15	168	35	-35	-8	28
Closing balance	2,027	2,005	1,874	2,411	2,291	2,084	2,030	2,361
<i>of which current</i>	690	635	481	681	636	558	501	649
<i>of which non-current</i>	1,337	1,370	1,393	1,730	1,655	1,526	1,529	1,712

Note 5 Acquisitions and divestments of subsidiaries

Effect of acquisitions and divestments on assets and liabilities, SEKm	Jan-Dec 2015 ¹⁾			Jan-Dec 2014		
	Acquisitions	Divestments	Total	Acquisitions	Divestments	Total
Goodwill	58		58			
Intangible assets	13		13	8		8
Property, plant and equipment	62		62	401		401
Other non-current assets	3		3	24		24
Total non-current assets	136		136	433		433
Current assets	71		71	25		25
TOTAL ASSETS	207		207	458		458
TOTAL LIABILITIES	-118		-118	-351		-351
NET ASSETS	89		89	107		107
Other items affecting cash flow				3		3
Purchase consideration paid/received	-89		-89	-107		-107
Cash and cash equivalents (acquired/divested)	8		8	19		19
Net effect on cash and cash equivalents	-81		-81	-85		-85

1) During 2015 Jetpak Borg AS was acquired in the second quarter and PostNord Terminal Trondheim AS and Uudenmaan Pikakuljetus Oy were acquired in the third quarter.

Note 6 Financial instruments

Financial assets and liabilities reported at fair value in the balance sheet, SEKm	31 Dec 2014 Level 2	31 Mar 2015 Level 2	30 Jun 2015 Level 2	30 Sep 2015 Level 2	31 Dec 2015 Level 2
Financial investments					
Endowment insurance policies	143	151	154	150	152
Other current receivables					
Currency derivatives	12	8	11	2	1
Terminal settlements	472	564	511	541	461
Cash and cash equivalents					
Commercial paper	250				
Total financial assets	877	723	676	693	614
Other current liabilities					
Currency derivatives	15	17	2	1	2
Interest swaps	19	1	18	18	15
Terminal settlements	320	508	463	363	335
Total financial liabilities	354	526	483	382	352

Net borrowings, SEKm	31 Dec 2014	31 Mar 2015	30 Jun 2015	30 Sep 2015	31 Dec 2015
Commercial paper	200				
Credit institutions	17	807			100
MTN bonds	540	540			
Overdraft credit	38	27		24	23
Total current interest-bearing liabilities	795	1,374	0	24	123
Credit institutions	1,450	633	676	686	571
MTN bonds	2,949	2,950	2,948	2,948	2,949
Total non-current interest-bearing liabilities²⁾	4,399	3,583	3,624	3,634	3,520
Total interest-bearing liabilities	5,194	4,957	3,624	3,658	3,643
Investments with maturities up to 3 months	250				
Cash and bank balances, excl. cash in hand	1,502	2,404	1,379	1,377	1,825
Cash and cash equivalents, excl. cash in hand	1,752	2,404	1,379	1,377	1,825
Net borrowings¹⁾	3,442	2,553	2,245	2,281	1,818

1) SEK 2,000m of unutilized credit facilities with 2017 maturity are not included in net borrowing.

2) Excluding Leasing and endowment insurance policy

Reporting and fair value valuation of financial instruments

For all financial assets and liabilities, reported value is considered to constitute a fair approximation of fair value with the exception of the group's non-current interest-bearing liabilities. Fair value of non-current interest-bearing liabilities totaled SEK 3,704m (5,313) as of December 31, 2015, while the reported value at the same date totaled SEK 3,643m (5,194).

All financial assets and liabilities reported at fair value in the balance sheet are Level 2; see also PostNord's Annual Report 2014, Note 29, Financial Risk Management and Financial Instruments.

Note 7 Definitions

Adjusted operating income	Total income less total costs, excluding items affecting comparability. These items are mainly provisions for restructuring costs (that cannot be seen as part of on-going restructuring work), material write-downs and capital gains/losses.
Adjusted operating margin	Adjusted operating income as % of net sales. Previously adjusted operating income as % of total income (net sales and other income).
Average number of employees (FTE)	The total number of paid employee hours divided by the standard number of hours for a full-time employee during the cumulative period from the beginning of the year.
Earnings per share (EPS)	Share of net earnings attributable to parent company shareholders divided by the average number of shares outstanding.
EBITDA	Earnings before interest, taxes, depreciations and amortizations/impairments.
Financial preparedness	Cash and cash equivalents and unutilized committed credit line.
Net debt	Interest-bearing debt (including pension provisions) less cash and cash equivalents, financial receivables and current interest-bearing receivables.
Net debt/EBITDA	Net debt divided by EBITDA (rolling 12-months).
Net debt ratio	Net debt divided by equity (rolling 12-months).
Capital employed	Non-interest-bearing assets less non-interest-bearing liabilities.
Operating margin	Operating income as a percentage of net sales. <i>Previously operating income as % of income (net sales and other income).</i>
Return on equity (ROE)	Net income for the 12 months to the end of the period divided by average equity for the 12 months to the end of the period.
Return on capital employed (ROCE)	Operating profit for the 12 months to the end of the period divided by average capital employed for the 12 months to the end of the period.
Items affecting comparability	Items that do not recur, that are not directly attributable to operational activities and provisions for restructuring referring to the coming year. The items must be significant. Examples: capital gains in the sale of assets, impairment of assets, provisions referring to the coming year. Running restructuring costs are not regarded as items affecting comparability.

Quarterly data

SEKm, unless otherwise specified	Q1 2014	Q2 2014	Q3 2014	Q4 2014	Q1 2015	Q2 2015	Q3 2015	Q4 2015
PostNord Group								
Net sales	9,999	9,816	9,535	10,600	10,033	9,666	9,218	10,434
Other income	60	81	59	432	69	559	61	72
Expenses	-9,960	-9,929	-9,251	-11,107	-9,796	-9,722	-9,244	-10,790
<i>of which, personnel expenses</i>	-4,671	-4,736	-4,130	-4,675	-4,536	-4,587	-4,070	-4,431
<i>of which, transport expenses</i>	-2,291	-2,435	-2,483	-2,623	-2,473	-2,456	-2,473	-2,649
<i>of which, other expenses</i>	-2,580	-2,342	-2,215	-3,219	-2,336	-2,248	-2,273	-3,148
<i>of which, depreciation, amortization and impairments</i>	-418	-416	-423	-590	-451	-431	-428	-562
Operating income (EBITDA)	524	386	768	520	763	934	461	278
Operating margin (EBITDA) ¹⁾	5,2%	3,9%	8,1%	4,9%	7,6%	9,7%	5,0%	2,7%
Operating income (EBIT)	106	-30	345	-70	312	503	33	-284
Operating margin (EBIT) ¹⁾	1,1%	-0,3%	3,6%	-0,7%	3,1%	5,2%	0,4%	-2,7%
Cash flows from operating activities	-469	120	-271	1,290	1,140	-127	-264	921
Net debt	2,128	2,926	4,197	3,672	3,113	743	1,308	-171
Return on capital employed	4,0%	4,3%	5,2%	3,1%	4,7%	9,4%	7,0%	5,4%
Average number of employees (FTE) ²⁾	37,151	37,589	38,402	36,486	34,970	35,398	35,904	34,752
Number of staffing (basic) at end of period ³⁾	37,971	37,313	36,804	36,067	36,178	35,729	35,609	34,819
<i>Volumes, millions of mails produced:</i>								
Sweden, priority mail	229	218	202	231	215	199	183	214
Sweden, non-priority mail	307	268	245	283	296	253	233	279
Denmark, priority mail	64	58	55	60	55	49	46	51
Denmark, non-priority and business mail	84	77	74	73	71	65	53	70
<i>Volumes, millions of parcels produced (net):</i> (Eliminated for volumes between countries)								
Parcels, group total	28	28	29	34	32	32	31	37
<i>Other information, currency</i>								
Cumulative average exchange rate, SEK/DKK	1,19	1,20	1,21	1,22	1,26	1,25	1,26	1,25
Cumulative average exchange rate, SEK/NOK	1,06	1,08	1,09	1,09	1,07	1,08	1,06	1,05
Cumulative average exchange rate, SEK/EUR	8,86	8,95	9,04	9,10	9,38	9,34	9,37	9,36
Closing day rate, SEK/DKK	1,20	1,23	1,23	1,28	1,24	1,24	1,26	1,22
Closing day rate, SEK/NOK	1,08	1,10	1,12	1,05	1,07	1,04	0,99	0,96
Closing day rate, SEK/EUR	8,95	9,20	9,18	9,52	9,29	9,22	9,41	9,14

1) New definition of operating margin (operating income as % of net sales).

2) 2014 years numbers are adjusted for change in calculations, e.g. terminated staff in "Futurum" are no longer included.

3) Numbers for Q1 and Q2 2015 are restated with additional 1,000 persons.